

# Maritime connectivity



Geneva, IMSF, May 2017, [Jan.Hoffmann@UNCTAD.org](mailto:Jan.Hoffmann@UNCTAD.org)

- ▶ Why?
- ▶ How to measure
  - National
  - Bi-lateral
- ▶ What to do?





# ▶ Why?

## ▶ How to measure

- National
- Bi-lateral

## ▶ What to do?



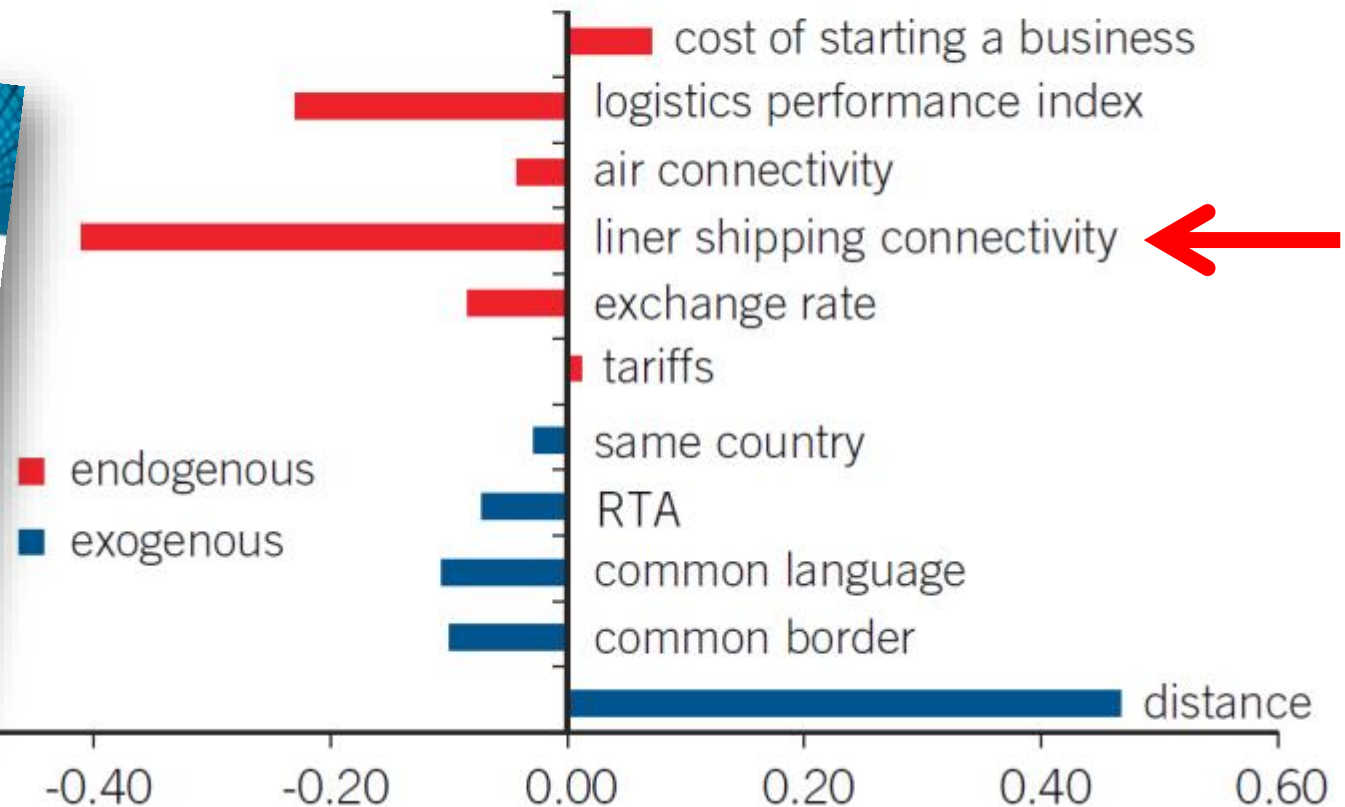
# Why “connectivity”?



# Higher Liner Shipping Connectivity leads to lower trade costs

**Figure 1. Relative Impact of Different Sources of Trade Costs**

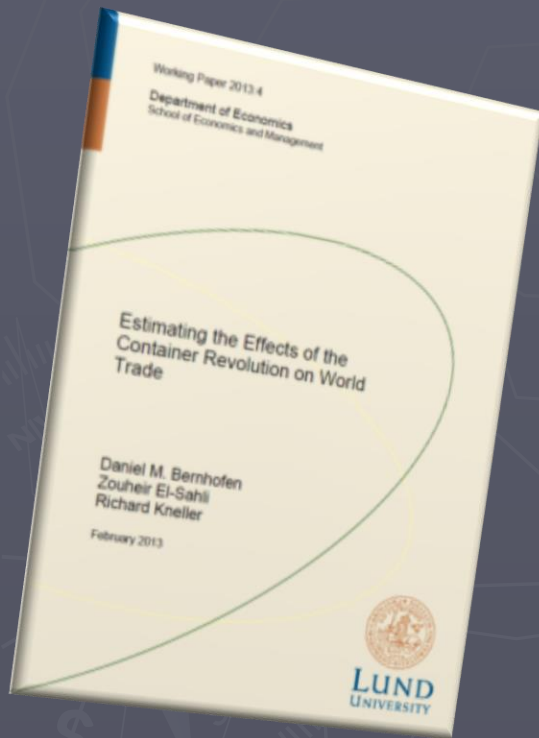
(normalized regression coefficients [“betas”] against the indicator measuring the cost component)



(Arvis et al, 2013)

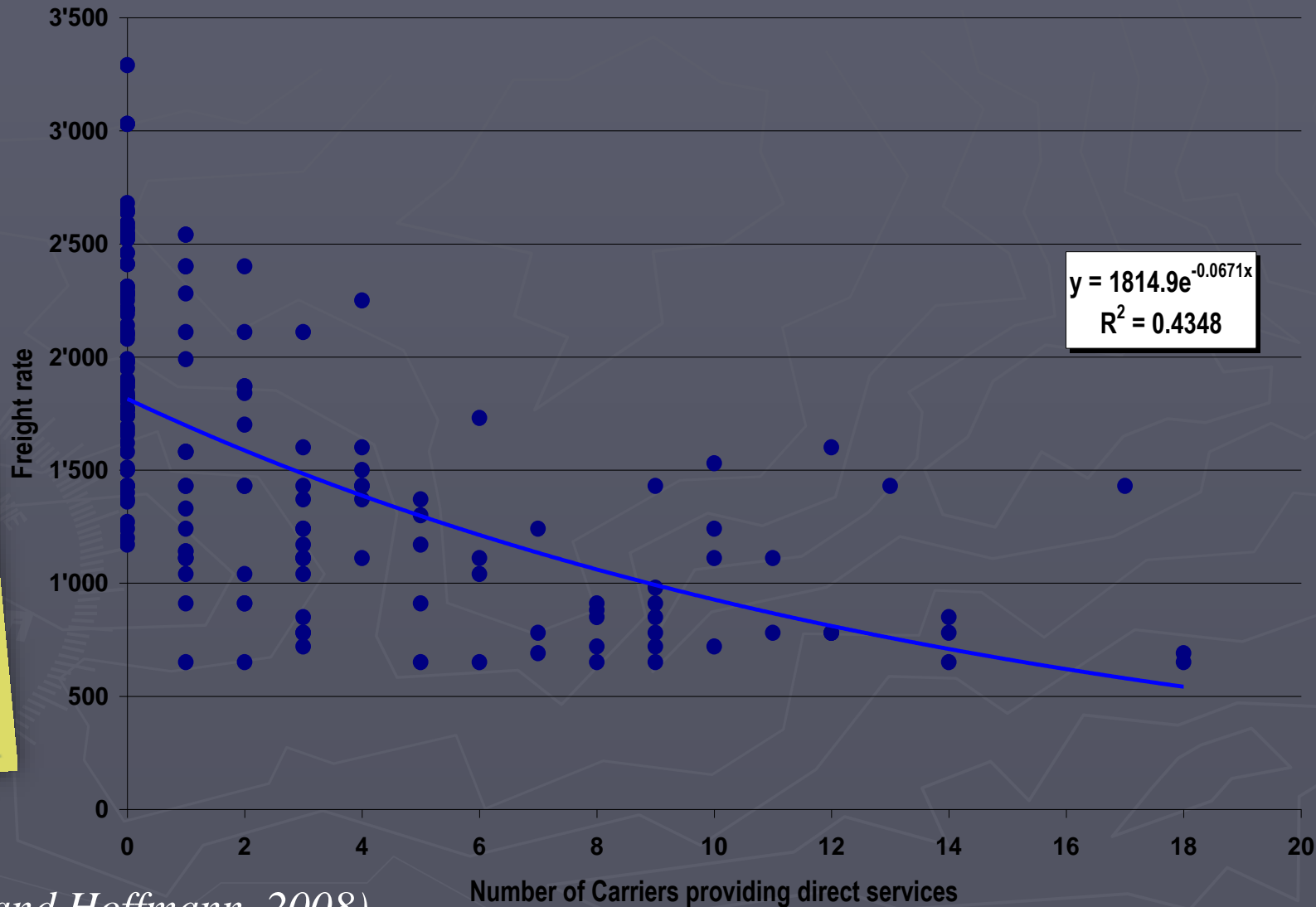


# Introducing containerization leads to more trade



*(Bernhofen et al, 2013)*

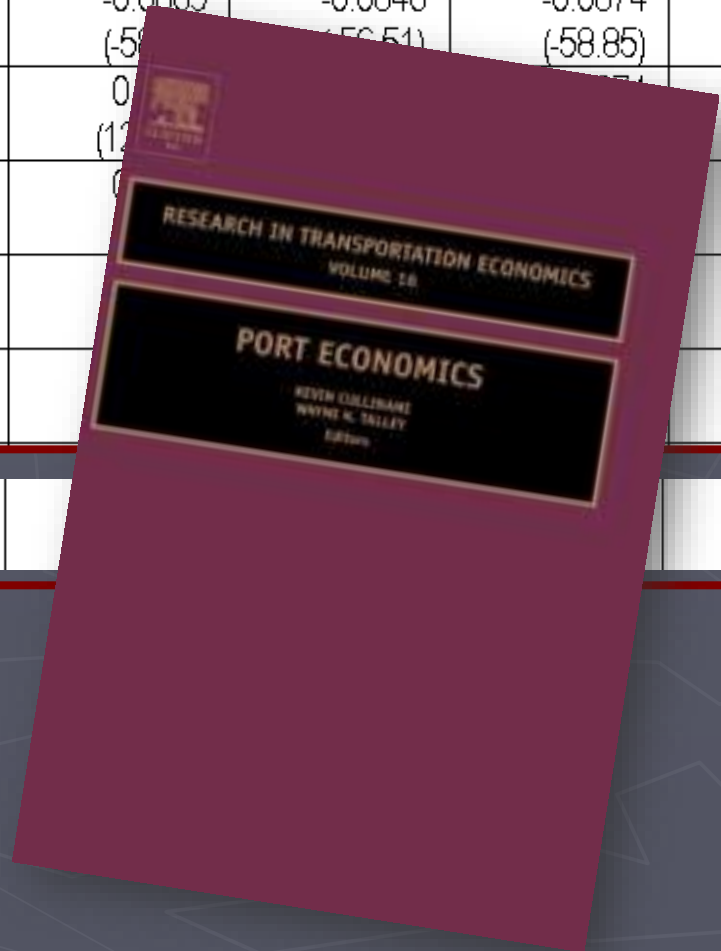
# Better connectivity leads to lower freight rates



(Wilmsmeier and Hoffmann, 2008)

# More liner services lead to lower maritime transport costs

Variable	Model 7	Model 8	Model 9	Model 10	Model 11	Model 12	Model 13
Observations	N = 75 928	N = 75 928	N = 75 928	N = 75 928	N = 75 928	N = 35 438	N = 73 818
TONS <sub>k</sub>	-0.0863 (-57.65)	-0.0863 (-57.67)	-0.0869 (-57.67)	-0.0846 (-57.51)	-0.0874 (-58.85)	-0.0632 (-29.15)	-0.0857 (-57.00)
VALUEPERTON <sub>k</sub>	0.3422 (128.74)	0.3416 (128.82)	0.3416 (128.82)	0.3416 (128.82)	0.3416 (128.82)	0.4665 (113.19)	0.3447 (129.16)
DISTANCE <sub>ij</sub>	0.3716 (95.80)	0.3698 (97.26)	0.3698 (97.26)	0.3698 (97.26)	0.3698 (97.26)	0.3380 (55.36)	0.1769 (30.28)
BILATERALVOLUME <sub>ij</sub>	-0.0100 (-4.46)	-0.0109 (-5.53)	-0.0109 (-5.53)	-0.0109 (-5.53)	-0.0109 (-5.53)	-0.0794 (-23.74)	0.0256 (10.91)
BALANCEROUTE <sub>ij</sub>	0.00020 (1.73)	0.00027 (2.40)	0.00027 (2.40)	0.00027 (2.40)	0.00027 (2.40)	0.00082 (5.06)	0.00228 (14.31)
LINERSERVICES <sub>ij</sub>							-0.1129 (-32.60)



(Wilmsmeier et al 2006)





More trade

-> More shipping supply

-> More competition

-> lower freights

-> More trade

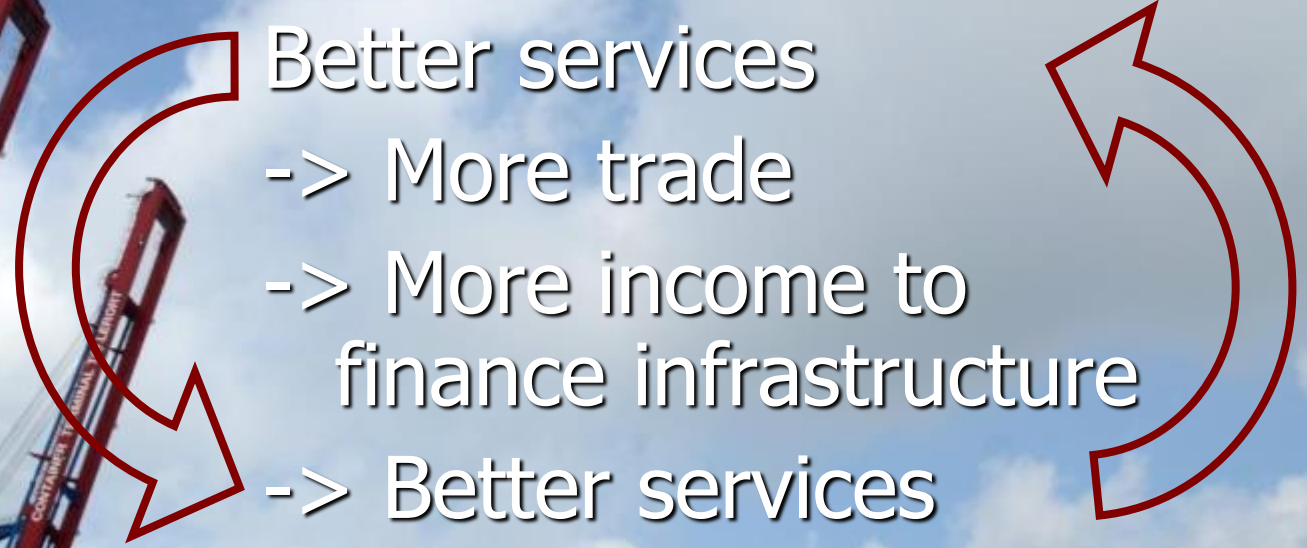


Better services

-> More trade

-> More income to  
finance infrastructure

-> Better services





Lower Transport Costs

-> More trade

-> Economies of scale

-> Lower Transport Costs



▶ Why?

▶ How to measure

- National

- Bi-lateral

▶ What to do?



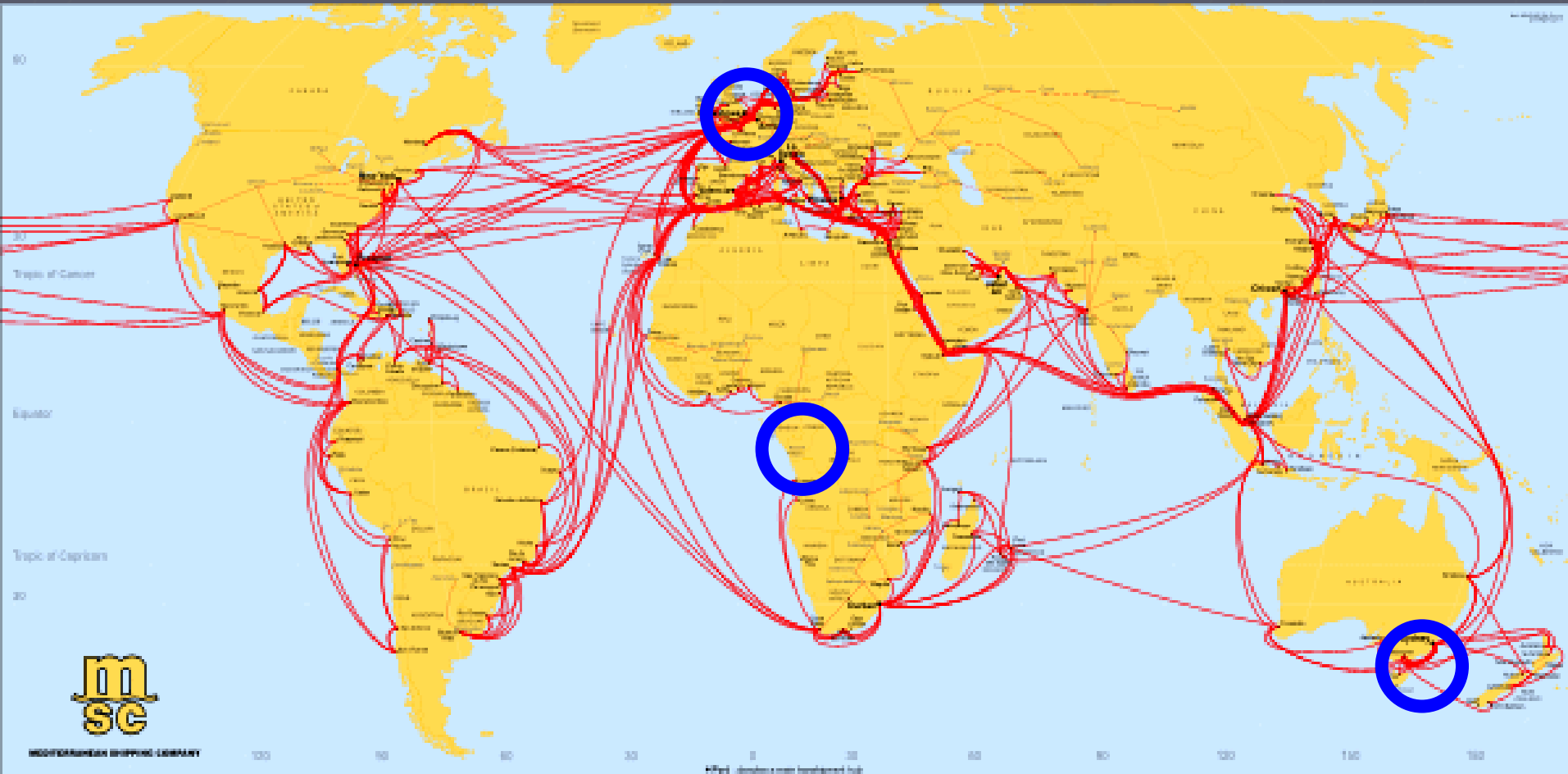
# “Connectivity”

- 1) Per country – in a “point”
- 2) Per route – between pairs of countries



# “Connectivity”

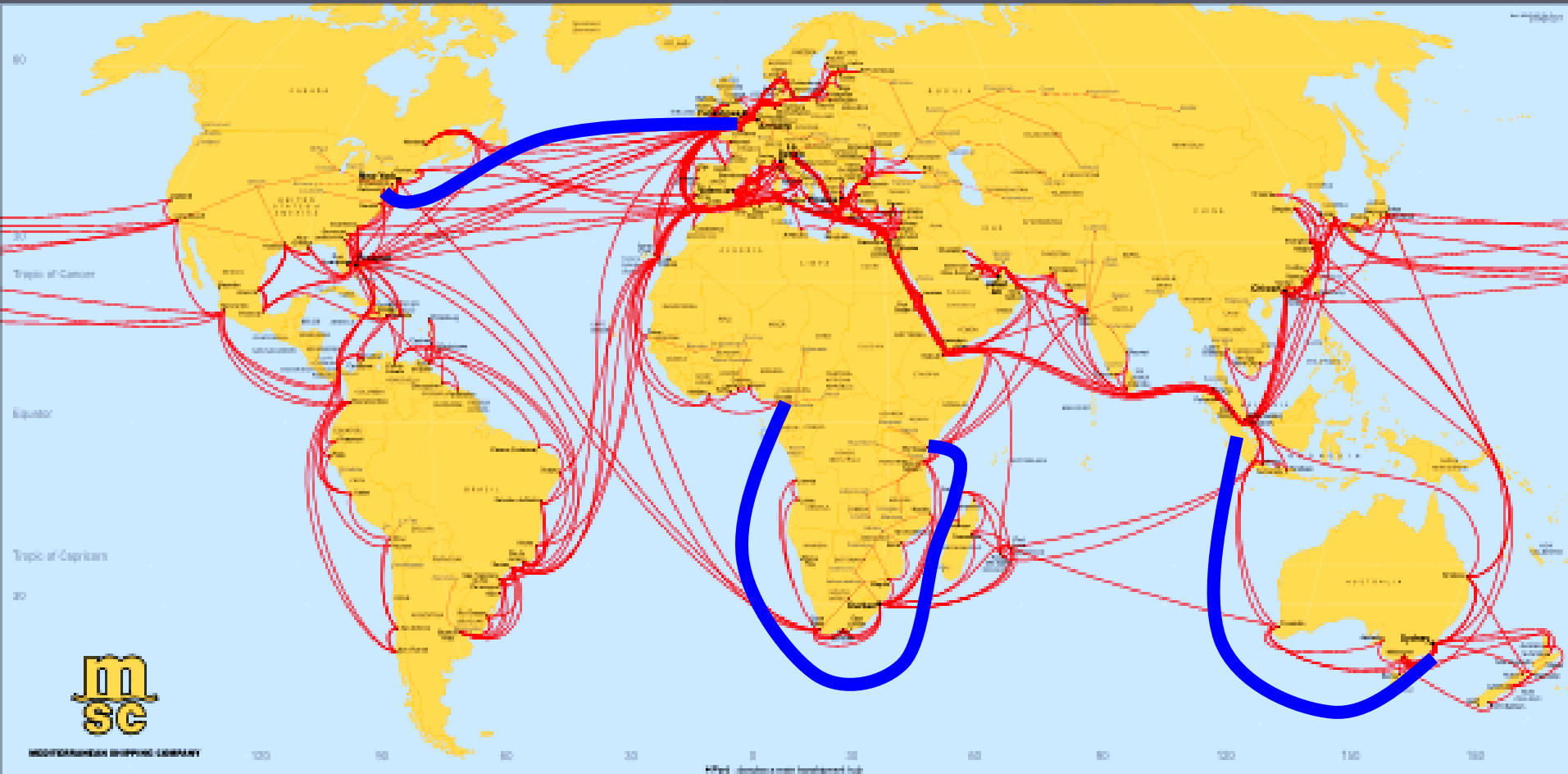
- 1) Per country – in a “point” (159)
- 2) Per route – between pairs of countries





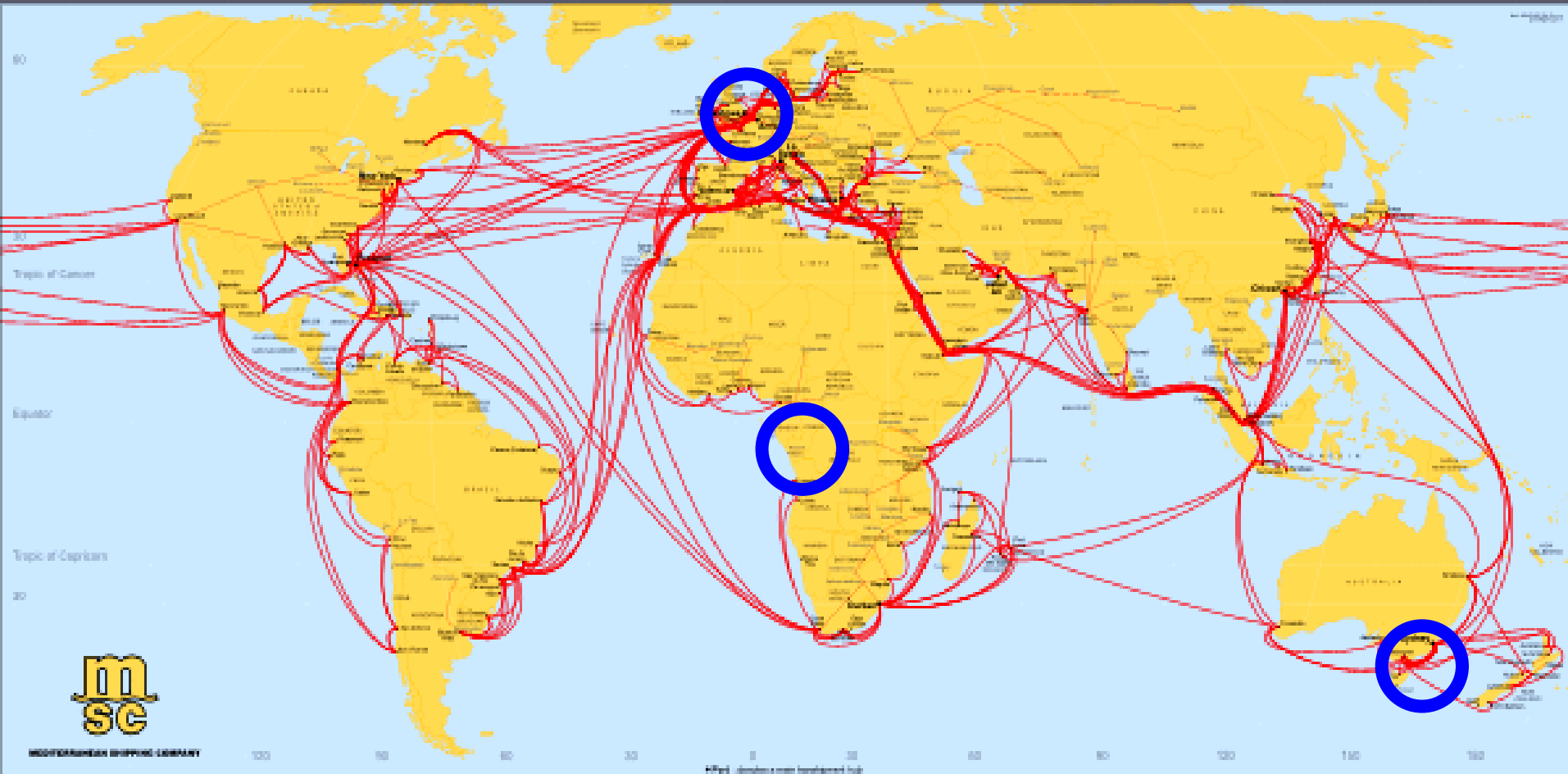
# “Connectivity”

- 1) Per country – in a “point” (159)
- 2) Per route – between countries ( $159 \times 158 / 2 = 12561$ )



# “Connectivity”

- 1) Per country – in a “point” (159)
- 2) Per route – between pairs of countries



# To capture a country's connectivity...

UNCTAD developed the Liner Shipping Connectivity Index – **LSCI** – using the following 5 components:

- ▶ Companies
- ▶ Services
- ▶ Largest ship
- ▶ Number of ships
- ▶ TEU







HOME

DATA CENTER

COUNTRY PROFILES

INFOGRAPHICS

Reports

Table

Chart

Actions



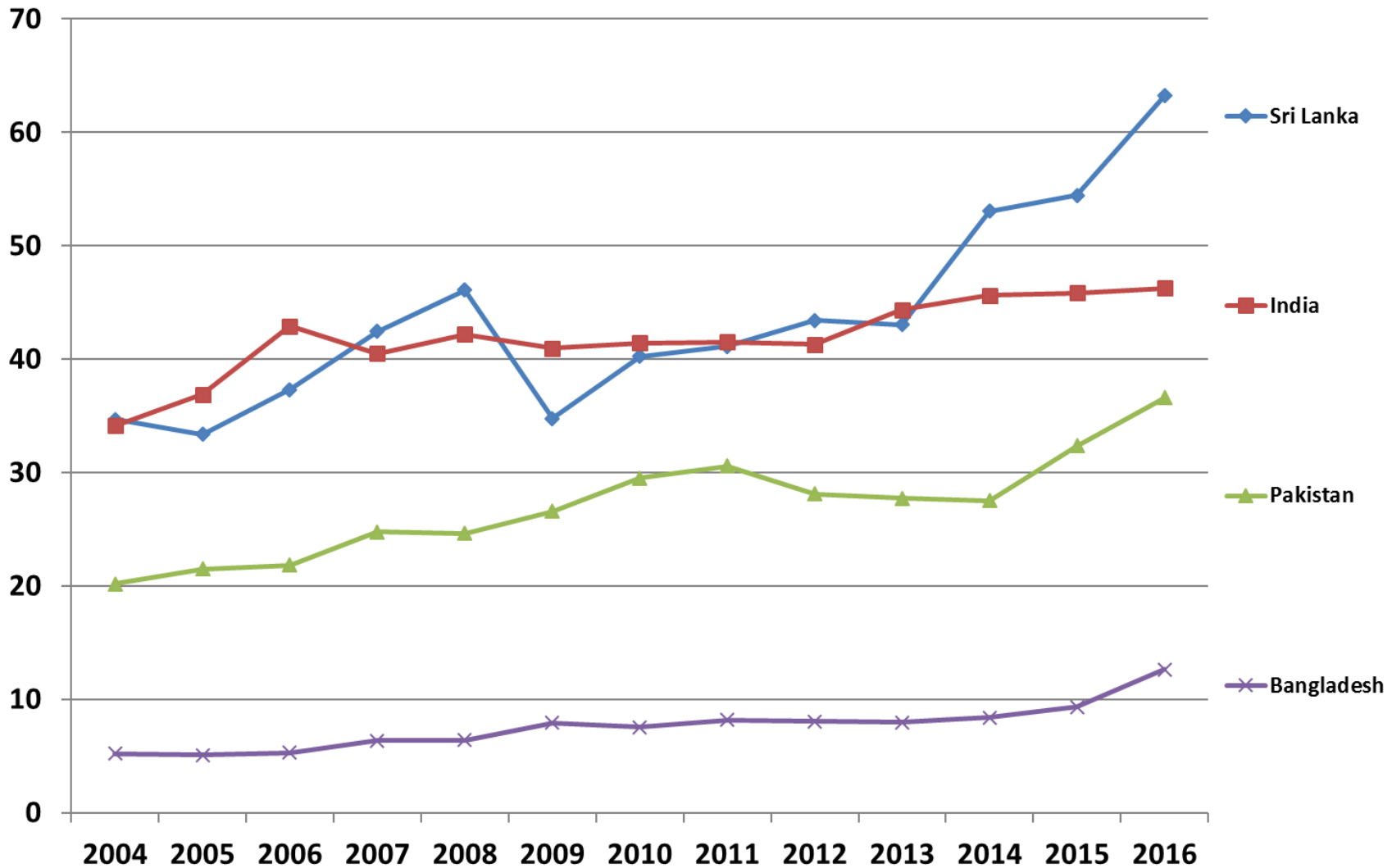
## Liner shipping connectivity index, annual, 2004-2016 ?

Other: ? MEASURE ? - Index (Maximum 2004=100) ?

YEAR	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
ECONOMY	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓	↑↓
Ghana	12.48	12.64	13.80	14.99	18.13	19.33	17.28	18.01	17.89	19.35	21.69	21.85	20.70
Gibraltar	..	..	..	..	..	..	..	..	..	..	..	..	..
Greece	30.22	29.07	31.29	30.70	27.14	41.91	34.25	32.15	45.50	45.35	47.25	46.81	47.41
Greenland	2.32	2.32	2.27	2.27	2.36	2.27	2.27	2.30	2.30	2.30	2.30	2.30	2.30
Grenada	2.30	2.52	3.37	4.09	4.20	4.13	3.71	3.93	4.04	4.59	4.45	4.02	4.00
Guam	10.50	10.52	9.56	8.73	8.56	8.57	8.78	8.76	8.41	7.85	8.38	8.33	8.33
Guatemala	12.28	13.85	18.13	15.40	15.44	14.73	13.33	20.88	20.07	20.28	21.17	20.27	20.30
Guinea	6.13	6.89	8.71	8.47	6.41	8.32	6.28	6.21	7.42	8.06	5.78	9.01	8.92
Guinea-Bissau	2.12	5.19	5.03	5.22	5.34	3.54	3.50	4.07	4.31	4.00	3.98	3.97	3.97
Guyana	4.54	4.37	4.60	4.51	4.36	4.34	3.95	3.96	4.06	4.31	4.13	4.64	4.52
Haiti	4.91	3.43	2.91	2.87	3.44	4.40	7.58	4.75	5.08	5.12	5.07	6.54	6.31
Holy See	..	..	..	..	..	..	..	..	..	..	..	..	..
Honduras	9.11	8.64	8.29	8.76	9.26	10.68	9.09	9.42	10.03	10.73	11.13	10.43	9.96
Hungary	..	..	..	..	..	..	..	..	..	..	..	..	..
Iceland	4.72	4.88	4.75	4.72	4.72	4.73	4.70	4.68	4.68	4.66	4.41	4.43	4.36
India	34.14	36.88	42.90	40.47	42.18	40.97	41.40	41.52	41.29	44.35	45.61	45.85	46.24
Indonesia	25.88	28.84	25.84	26.27	24.85	25.68	25.60	25.91	26.28	27.41	28.06	26.98	27.19

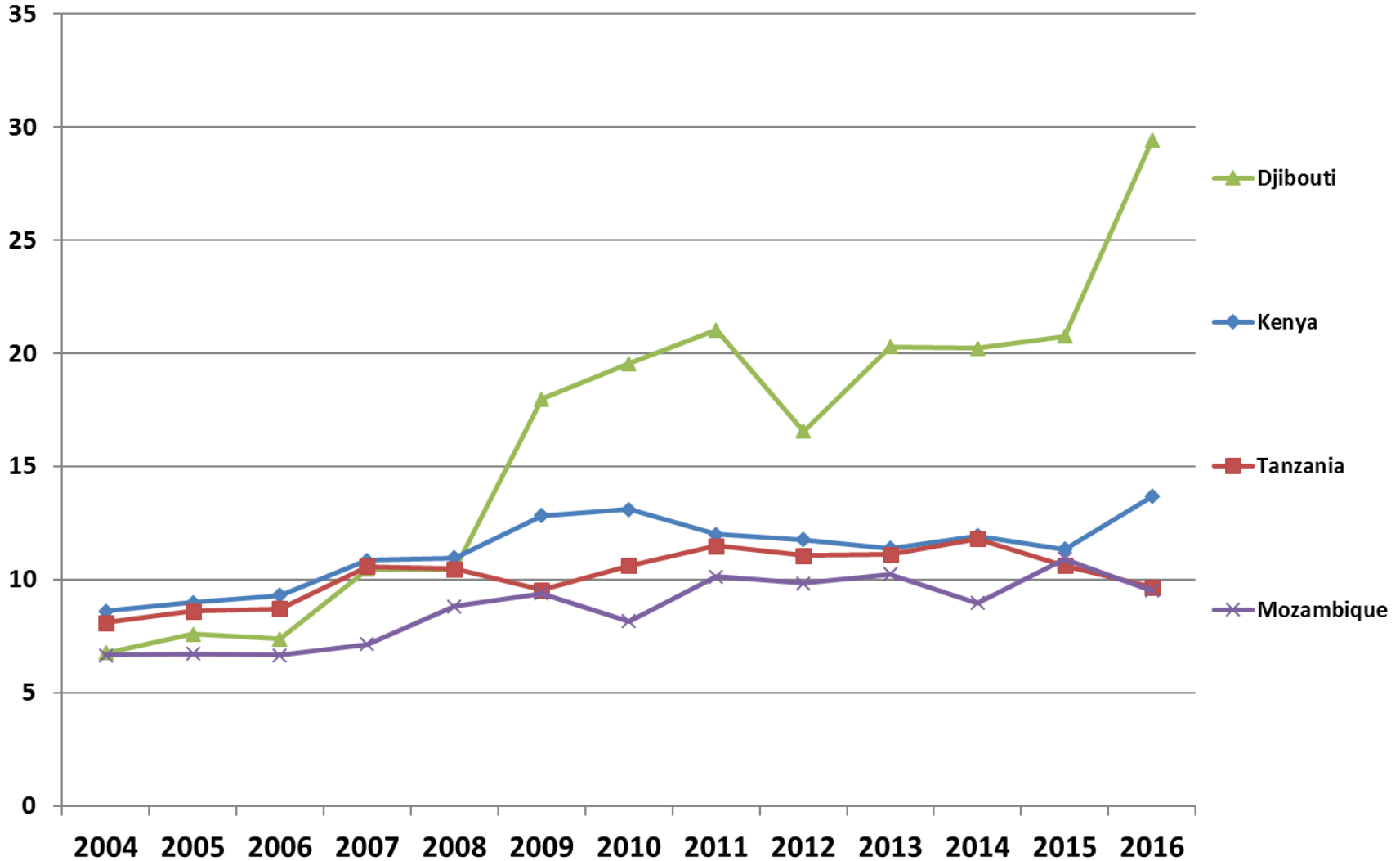
# Trends in selected countries

LSCI - Liner Shipping Connectivity Index



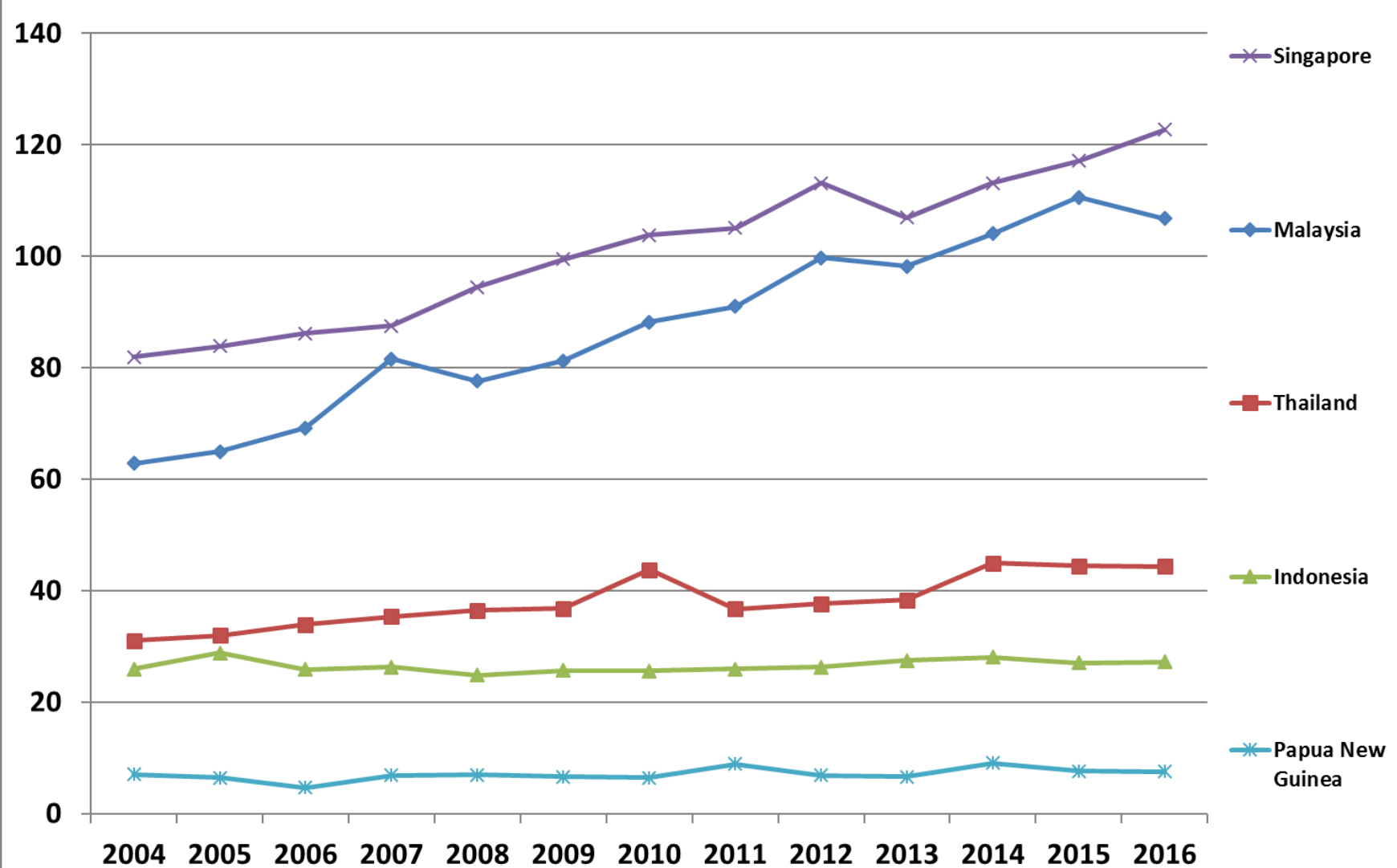
# Trends in selected countries

LSCI - Liner Shipping Connectivity Index



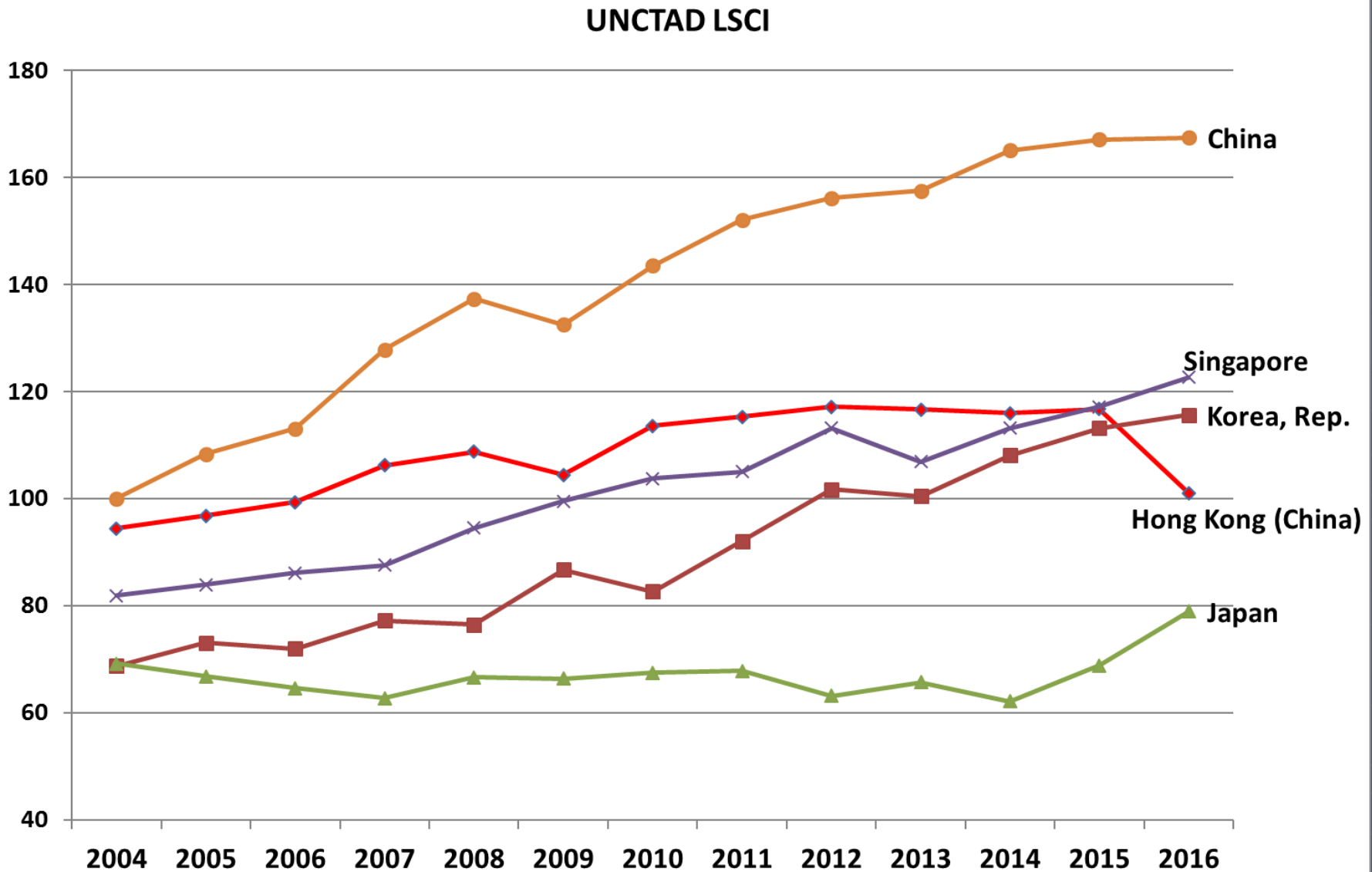
# Trends in selected countries

## LSCI - Liner Shipping Connectivity Index



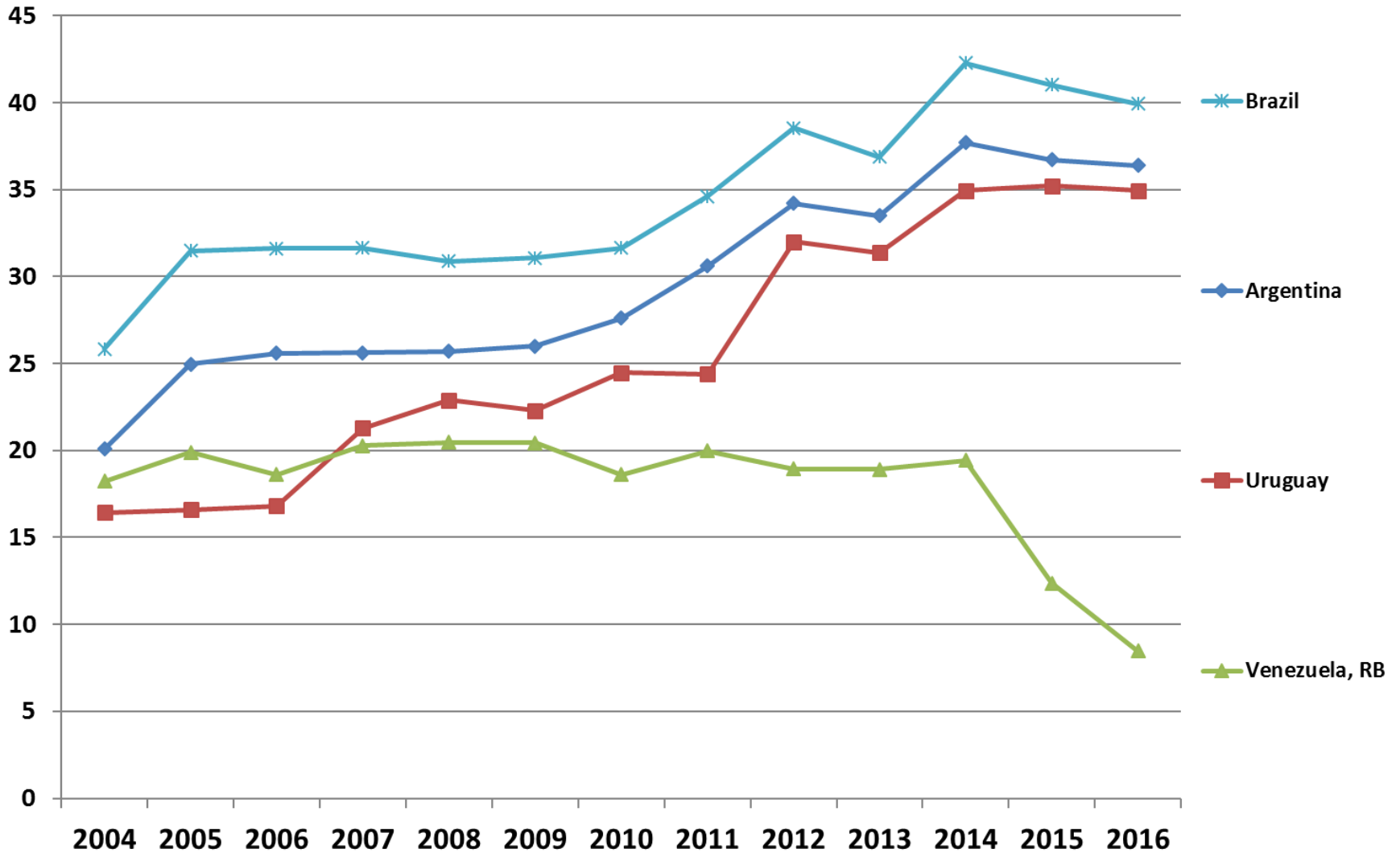


# Trends in selected countries



# Trends in selected countries

LSCI - Liner Shipping Connectivity Index



# The Top Five today (May 2017) – fleet deployment



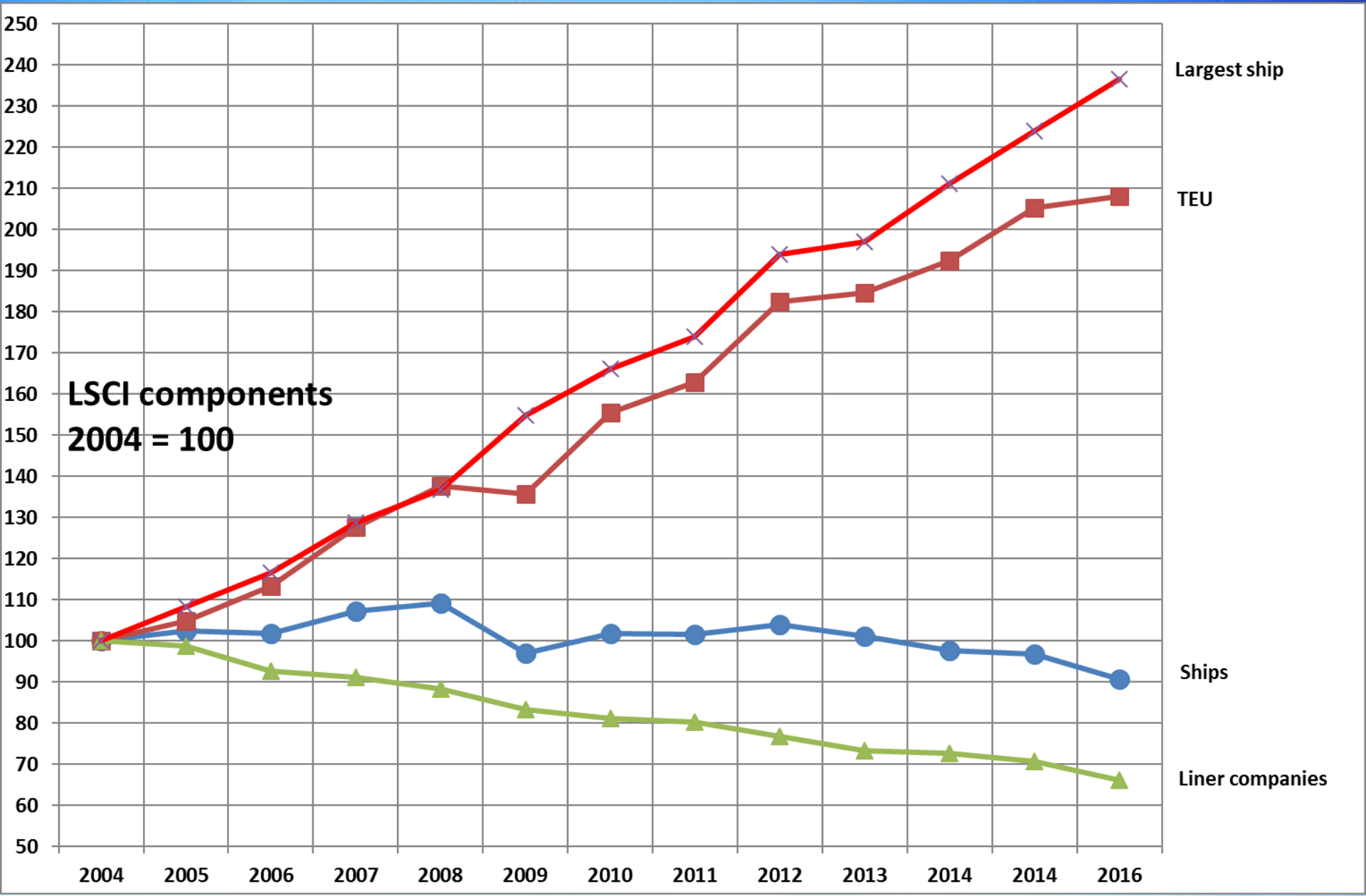
	Total number of services	Total number of ships scheduled on the services	Total number of operators	Max ship capacity (TEU)	Deployed annual capacity (TEU)
China	463	1,996	907	18,506	85,347,681
Singapore	246	1,217	526	18,506	51,717,456
Republic of Korea	245	1,017	465	18,506	40,924,768
Hong Kong	201	940	426	18,506	39,589,202
Malaysia	196	906	365	18,506	36,663,697

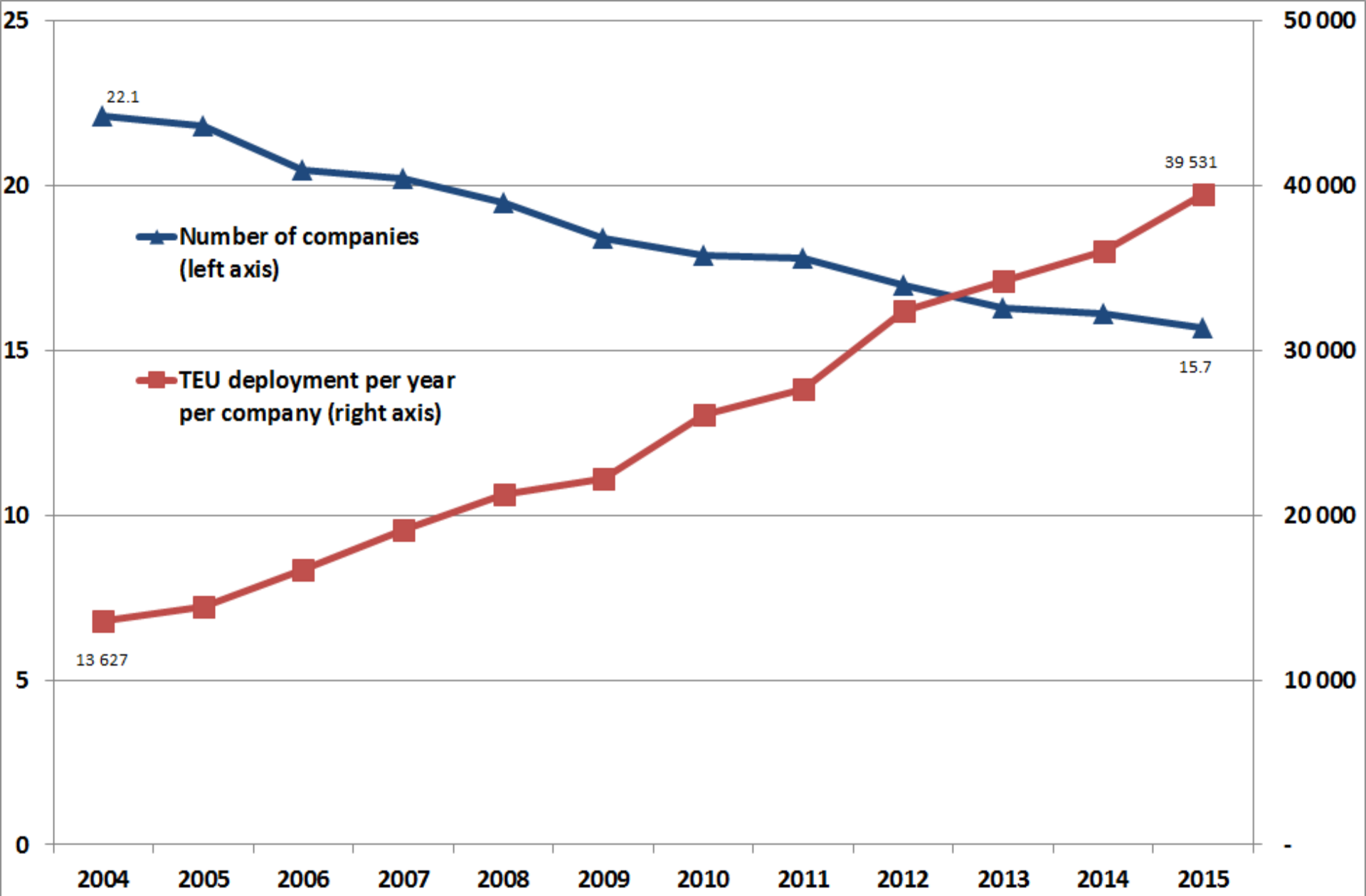
# The Top Five today (May 2017) – direct liner services

Country	Number of countries connected with direct service	Average of services per direct connection	Average number of operators on direct connections
Belgium	103	6.5	11.9
United Kingdom	101	6.6	12.8
United States	101	8.6	19.2
China	96	18.7	44.4
Spain	96	7.4	12.0









Source: UNCTAD Liner Shipping Connectivity Matrix, on the basis of data from Lloyds List Intelligence

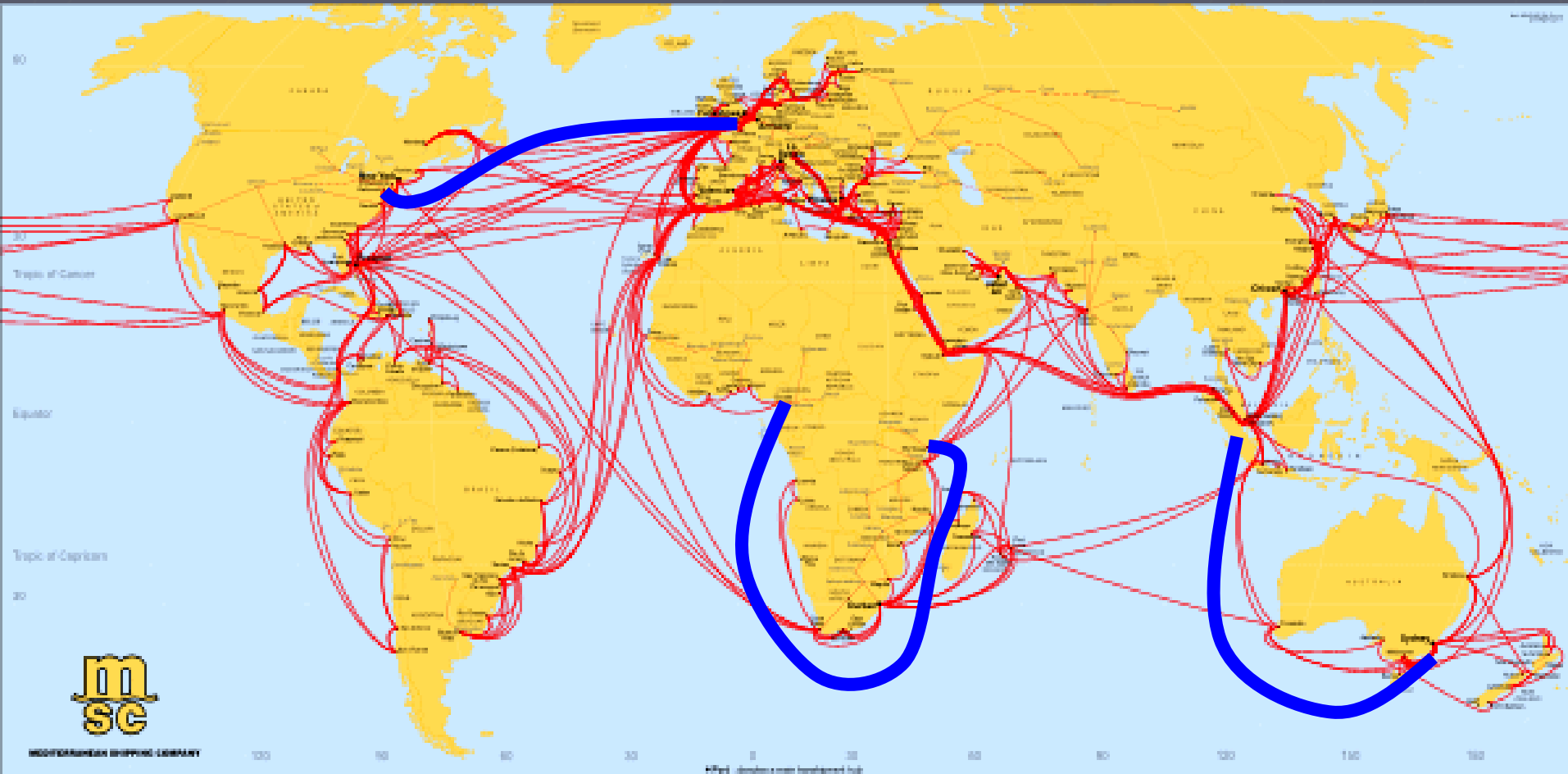


- ▶ Why?
- ▶ How to measure
  - National
  - Bi-lateral
- ▶ What to do?



# “Connectivity”

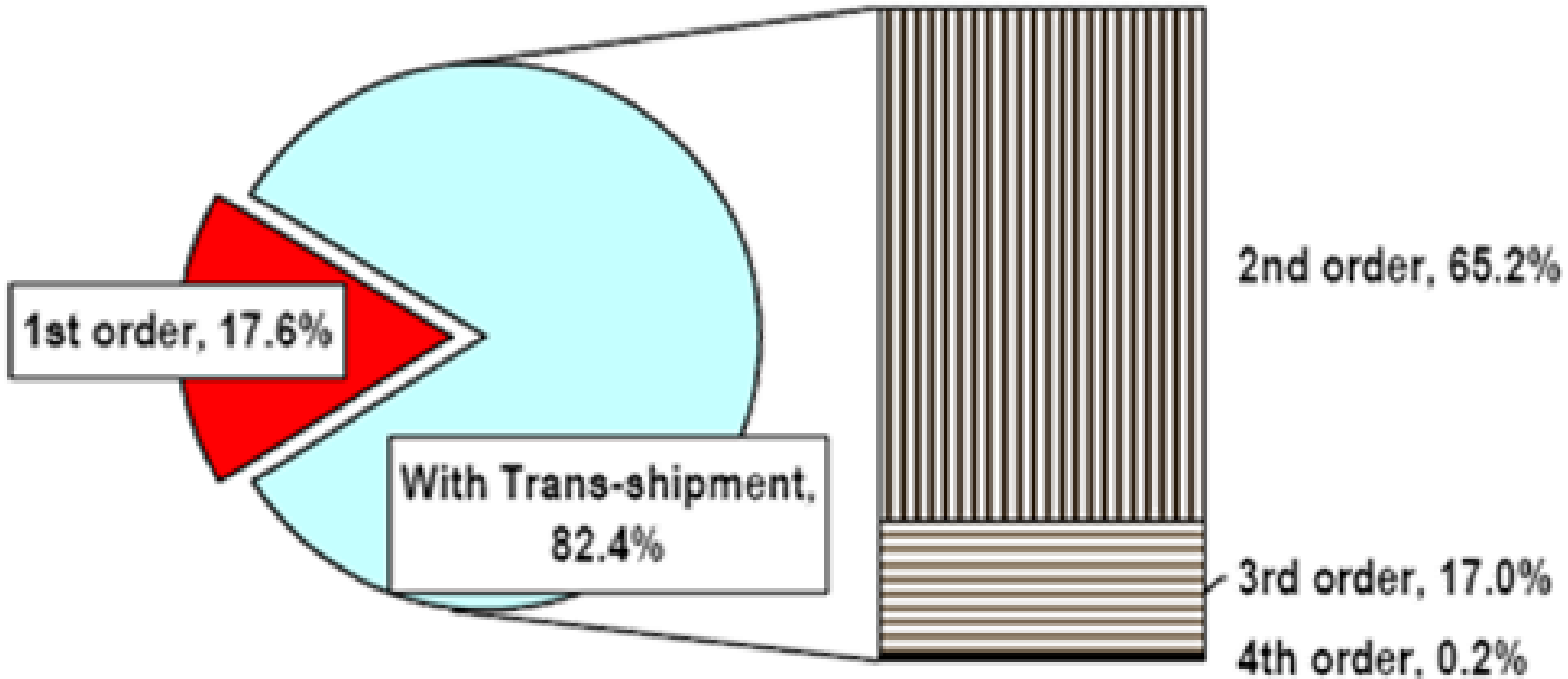
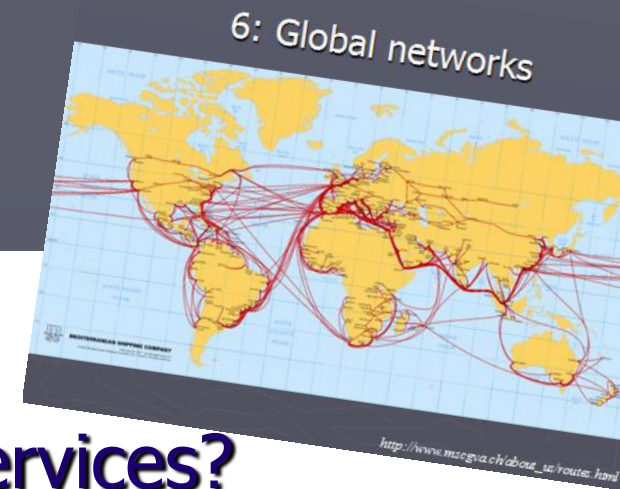
- 1) Per country – in a “point” ✓
- 2) Per route – between countries (12561)





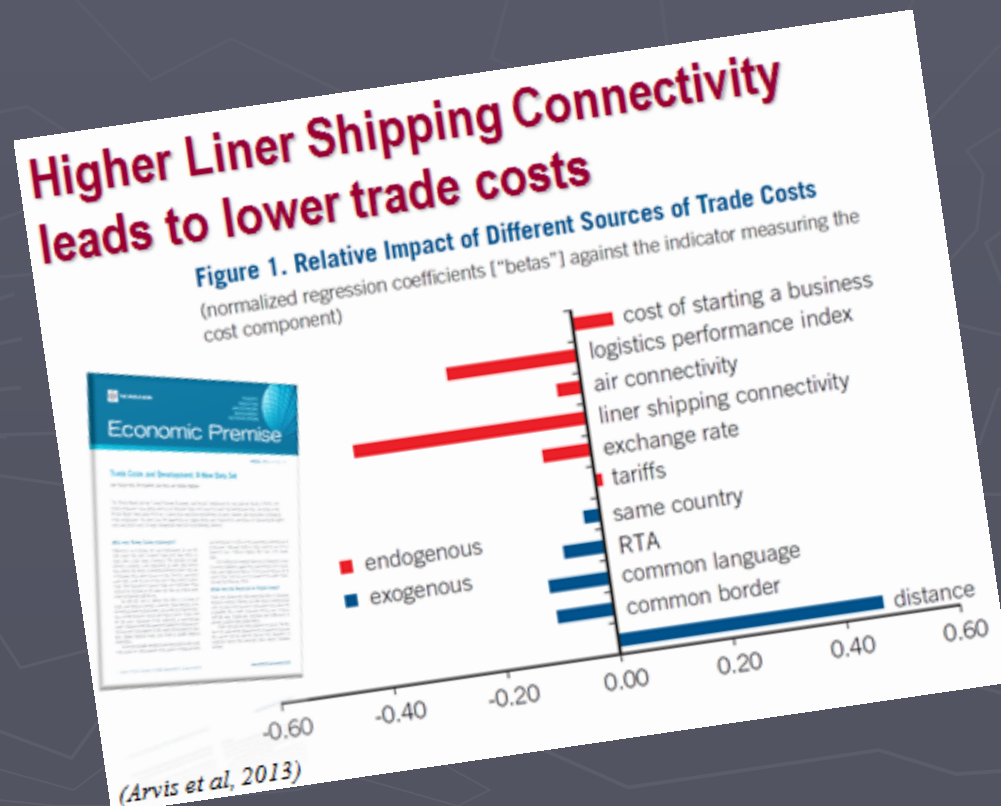
# Networking

Out of 162 x 161 pairs of countries:  
How many are connected by direct services?



# Ways to measure bi-lateral connectivity (1)

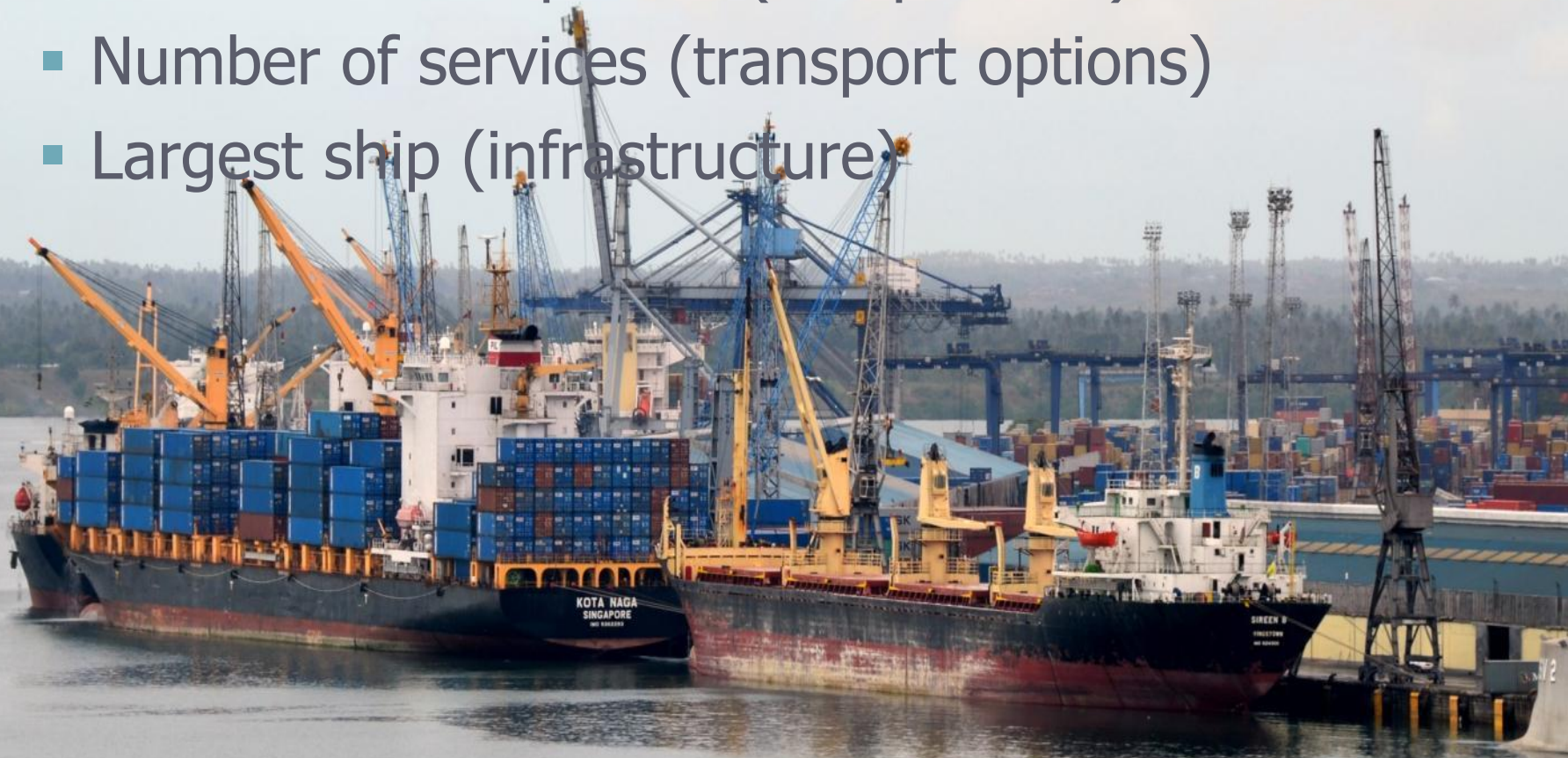
- Use national-level data:
  - e.g. geometric average of country-level LSCI



# Ways to measure bi-lateral connectivity (2)

## ► Direct connectivity:

- Number of companies (competition)
- Number of services (transport options)
- Largest ship (infrastructure)



# Ways to measure bi-lateral connectivity (3)

- ▶ Position in network:

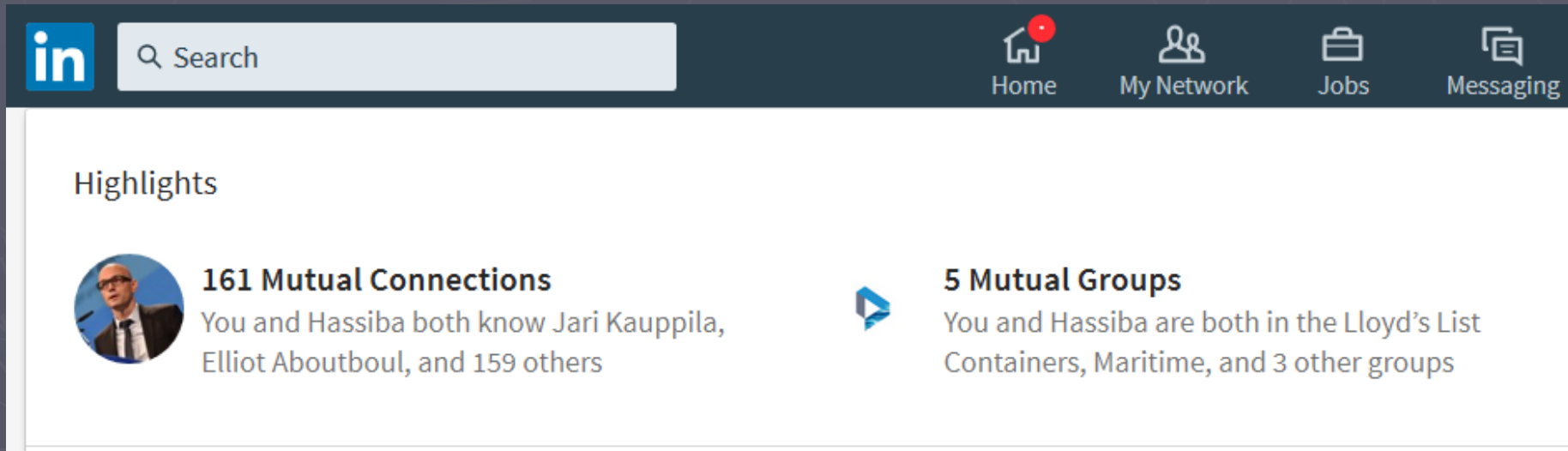
e.g. Number of options to get from A to B with one (or two) transshipment(s)

-> number of common connections



# Ways to measure bi-lateral connectivity (3)

## ► Position in network:





The screenshot shows the top navigation bar of a LinkedIn profile with icons for Home, My Network, Jobs, and Messaging. Below the navigation bar, the 'Highlights' section is displayed. It contains two items: '161 Mutual Connections' with a profile picture of a man and text stating 'You and Hassiba both know Jari Kauppila, Elliot Aboutboul, and 159 others'; and '5 Mutual Groups' with a blue group icon and text stating 'You and Hassiba are both in the Lloyd's List Containers, Maritime, and 3 other groups'.

**in** Search

Home My Network Jobs Messaging

### Highlights

 **161 Mutual Connections**  
You and Hassiba both know Jari Kauppila, Elliot Aboutboul, and 159 others

 **5 Mutual Groups**  
You and Hassiba are both in the Lloyd's List Containers, Maritime, and 3 other groups

# Ways to measure bi-lateral connectivity (4)

- Combine with distance:

e.g. what's the shortest distance to get from A to B with transshipments (if there is no direct service)



# Ways to measure bi-lateral connectivity (...)

- ▶ Combinations of the above...
  - e.g. Largest ship on connections with transshipment (Max-Min)
  - Level of competition on routes with transshipment
  - (...)

# UNCTAD LSBCI



[HOME](#)
[DATA CENTER](#)
[COUNTRY PROFILES](#)
[INFOGRAPHICS](#)
[DOCUMENTATION](#)

[EN](#)
[FR](#)

[Reports](#)
[Table](#)
[Chart](#)

[Actions](#)

Liner shipping bilateral connectivity index, annual, 2006-2016

Other: MEASURE - Index	YEAR 2016																						
PARTNER	Albania	Algeria	American Samoa	Angola	Antigua and Barbuda	Argentina	Aruba	Australia	Bahamas	Bahrain	Bangladesh	Barbados	Belgium	Belize	Benin	Bermuda	Brazil	Brunei Darussalam	Bulgaria	Cabo Verde	Cambodia	Cameroon	Canada
ECONOMY	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕	↕
Albania	_	0.175	0.102	0.113	0.105	0.179	0.106	0.185	0.180	0.102	0.100	0.107	0.206	0.103	0.183	0.081	0.183	0.095	0.160	0.099	0.099	0.183	0.187
Algeria	0.175	_	0.176	0.223	0.189	0.234	0.193	0.235	0.229	0.183	0.125	0.193	0.342	0.191	0.233	0.148	0.246	0.111	0.175	0.185	0.121	0.228	0.256
American Samoa	0.102	0.176	_	0.193	0.181	0.200	0.187	0.233	0.199	0.186	0.173	0.184	0.234	0.183	0.194	0.149	0.205	0.161	0.107	0.104	0.177	0.192	0.217
Angola	0.113	0.223	0.193	_	0.195	0.346	0.200	0.301	0.323	0.290	0.224	0.200	0.425	0.212	0.356	0.151	0.359	0.188	0.124	0.205	0.205	0.341	0.354
Antigua and Barbuda	0.105	0.189	0.181	0.195	_	0.205	0.211	0.212	0.209	0.186	0.114	0.296	0.250	0.192	0.195	0.152	0.220	0.104	0.109	0.162	0.113	0.194	0.218
Argentina	0.179	0.234	0.200	0.346	0.205	_	0.217	0.332	0.355	0.296	0.251	0.219	0.481	0.218	0.304	0.154	0.489	0.189	0.122	0.188	0.209	0.284	0.384
Aruba	0.106	0.193	0.187	0.200	0.211	0.217	_	0.229	0.223	0.195	0.123	0.217	0.321	0.205	0.199	0.153	0.234	0.107	0.113	0.175	0.121	0.197	0.288
Australia	0.185	0.235	0.233	0.301	0.212	0.332	0.229	_	0.312	0.276	0.265	0.227	0.426	0.227	0.307	0.156	0.346	0.195	0.181	0.191	0.218	0.285	0.370
Bahamas	0.180	0.229	0.199	0.323	0.209	0.355	0.223	0.312	_	0.295	0.215	0.221	0.440	0.228	0.279	0.155	0.370	0.176	0.118	0.189	0.196	0.269	0.359
Bahrain	0.102	0.183	0.186	0.290	0.186	0.296	0.195	0.276	0.295	_	0.221	0.194	0.356	0.198	0.257	0.152	0.302	0.180	0.173	0.111	0.199	0.234	0.320
Bangladesh	0.100	0.125	0.173	0.224	0.114	0.251	0.123	0.265	0.215	0.221	_	0.127	0.290	0.126	0.238	0.082	0.256	0.180	0.112	0.102	0.201	0.216	0.250
Barbados	0.107	0.193	0.184	0.200	0.296	0.219	0.217	0.227	0.221	0.194	0.127	_	0.268	0.196	0.200	0.153	0.237	0.111	0.111	0.165	0.123	0.199	0.233
Belgium	0.206	0.342	0.234	0.425	0.250	0.481	0.321	0.426	0.440	0.356	0.290	0.268	_	0.265	0.384	0.163	0.513	0.207	0.220	0.226	0.243	0.395	0.484
Belize	0.103	0.191	0.183	0.212	0.192	0.218	0.205	0.227	0.228	0.198	0.126	0.196	0.265	_	0.198	0.152	0.229	0.103	0.110	0.170	0.116	0.199	0.234
Benin	0.183	0.233	0.194	0.356	0.195	0.304	0.199	0.307	0.279	0.257	0.238	0.200	0.384	0.198	_	0.150	0.315	0.190	0.176	0.192	0.211	0.375	0.313
Bermuda	0.081	0.148	0.149	0.151	0.152	0.154	0.153	0.156	0.155	0.152	0.082	0.153	0.163	0.152	0.150	_	0.156	0.080	0.081	0.081	0.082	0.150	0.157



- ▶ Why?
- ▶ How to measure
  - National
  - Bi-lateral

▶ What to do?





# Recommendations

1. Facilitate transit: More cargo for your port
2. Facilitate competition
3. Connectivity beyond shipping: E-Trade4All



# Maritime connectivity



- ▶ Why?
- ▶ How to measure
  - National
  - Bi-lateral
- ▶ What to do?