Lloyd's Marine Intelligence Unit

Measuring Global Seaborne Trade

International Maritime Statistics Forum
New Orleans
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Wally Mandryk – Manager Market Intelligence Services



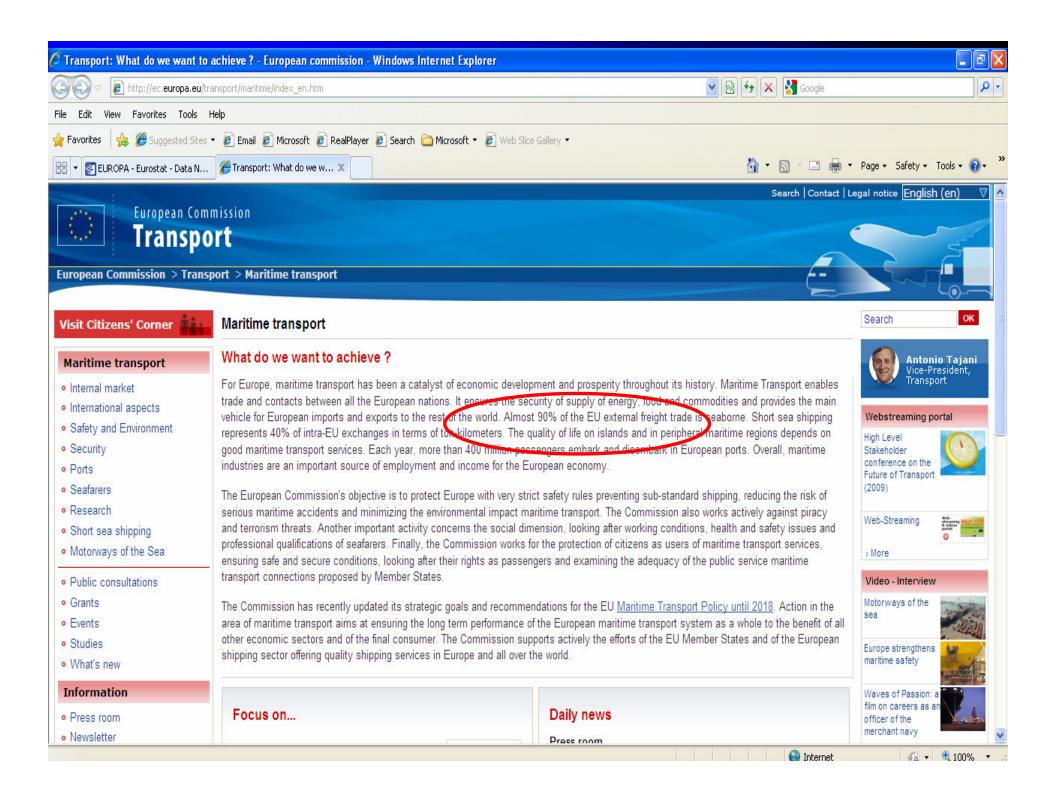
Outline

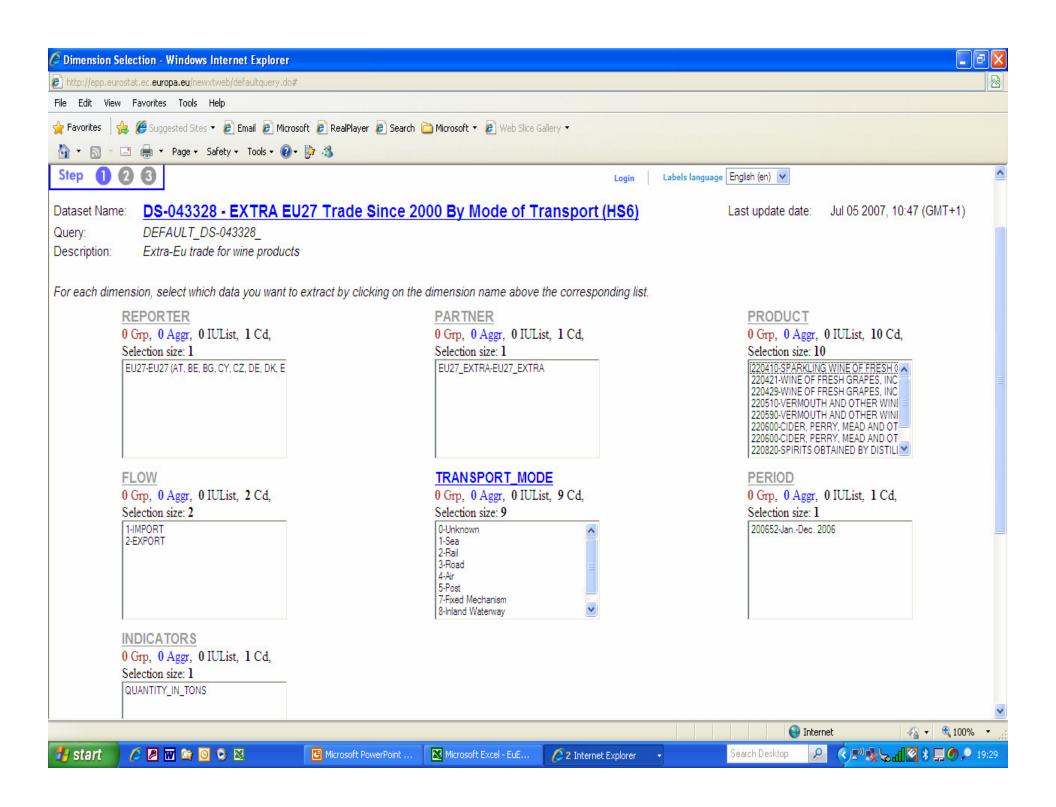
- Measuring Trade: Why? Sources and Issues
- Developing a Global Maritime Trade Database
- Data Issues and Challenges
- Some Key Figures
- Conclusion



How much trade moves by Sea?

- Mantra of Shipping:
- "90 % of global trade is carried by sea":
 - IMO
 - UN
 - International Chamber of Shipping
 - US Federal Government
 - EU
 - etc
- 90% also magic number used as a measure of national seaborne trade!





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	А	В	С	D	Е	F	G	Н	
1	REPORTER	PARTNER	PRODUCT	FLOW_LA	TRANSPO	PERIOD_	LINDICATORS_L	INDICATOR_VALUE	
2	EU27	Eu-Extra	TOTAL	IMPORT	Air	JanDec.	QUANTITY_IN_1	3,981,697	
3	EU27	Eu-Extra	TOTAL	EXPORT	Air	JanDec.	<u> </u>	9,063,302	
4	EU27	Eu-Extra	TOTAL	IMPORT	Fixed Mec	JanDec.	QUANTITY_IN_1	281,635,015	
5	EU27	Eu-Extra	TOTAL	EXPORT	Fixed Mec	JanDec.	QUANTITY_IN_1	4,230,705	
6	EU27	Eu-Extra	TOTAL	IMPORT	Inland Wat	JanDec.	QUANTITY_IN_1	16,654,323	
7	EU27	Eu-Extra	TOTAL	EXPORT	Inland Wat	JanDec.	QUANTITY_IN_1	10,593,882	
8	EU27	Eu-Extra	TOTAL	IMPORT	Post	JanDec.	QUANTITY_IN_1	72,517	
9	EU27	Eu-Extra	TOTAL	EXPORT	Post	JanDec.	<u> </u>	26,549	
10	EU27	Eu-Extra	TOTAL	IMPORT	Rail	JanDec.	<u> </u>	76,691,899	
11	EU27	Eu-Extra	TOTAL	EXPORT	Rail	JanDec.	<u> </u>	23,014,325	
12	EU27	Eu-Extra	TOTAL	IMPORT	Road	JanDec.	<u> </u>	65,361,495	
13	EU27	Eu-Extra	TOTAL	EXPORT	Road	JanDec.	QUANTITY_IN_1	82,323,737	
14	EU27	Eu-Extra	TOTAL	IMPORT	Sea	JanDec.	<u> </u>	1,231,052,585	
15	EU27	Eu-Extra	TOTAL	EXPORT	Sea	JanDec.	<u> </u>	363,154,877	
16	EU27	Eu-Extra	TOTAL	IMPORT	Self Propu	JanDec.	<u> </u>	8,940,655	
17	EU27	Eu-Extra	TOTAL	EXPORT	Self Propu	JanDec.	<u> </u>	3,384,169	
18	EU27	Eu-Extra	TOTAL	IMPORT	Unknown	JanDec.	[QUANTITY_IN_]	92,735,288	
19	EU27	Eu-Extra	TOTAL	EXPORT	Unknown	JanDec.	1QUANTITY_IN_1	9,273,226	
20							Total	2,282,190,246.00	
21	Source Eur	ostat					Seaborne	1,594,207,462	
22							% Seaborne	70%	
72									

Trade Data Sources

- UN (COMTRADE)
- OECD (ITCS)
- IMF (DOTS)
- Eurostat (COMEXT)
- Sector specific e.g. IEA (MODS)



Trade Data Limitations

Trade-off between:

- Timeliness
- Geographical Coverage
- Commodity Detail



Maritime Trade Database

- LMIU developed a detailed and consistent database of world merchandise trade broken down by mode
 - Seaborne
 - Tanker
 - Dry Bulk
 - General Cargo
 - Container
 - Overland
 - Pipeline
 - Air
- Value(\$) and Volume (metric tonnes) & JEU MIU

LMIU Data Sources - Trade

- UN (COMTRADE) Sitc 4 Digit:
 - 1260 Commodities
 - 20,000 Trade Routes
 - \$ Value + Volume
 - 3 Million Records
- LMIU Seaborne Crude Oil Database (APEX)
- Industry Sector Analysis



Challenges

- Major differences between what is reported by exporting countries as exports and what is reported as imports by import countries for the same data set.
- Lack of consistency in reporting trade volumes. Trade volumes variously expressed in metric tonnes, cubic metres, number of items, number of pairs, volume in litres etc
- Gaps in the reporting of both value and volume details for particular trades
- Inconsistencies in value/volume relationships
- Data entry errors and reporting



Who to Believe:

Importer or Exporter ?

Crude Oil Russia to Cyprus

Exports Reported by Russia

Imports Reported by Cyprus

LMIU Observed Crude Tanker Capacity Russia- Cyprus

16.8 Million Tonnes

131K Tonnes

300K DWT

Motor Vehicle Parts Germany to Mexico

Imports Reported by Mexico
Exports Reported By Germany
Avg Value German M/V Parts to World

\$ per Value Tonnes Tonne 860,887,000 4,360,282 197 517,722,000 74,757 6,925 8,409



Methodology -Trade Volumes

- Analyse individual country reporter trade stats for overall consistency
- Create a country credibility index
- Compare Export and Import reporter discrepancies
- Convert all volume data to a common unit of measure =
 Tonnes & fill in gaps using:
 - Reverse Reporter figures (if consistent!)
 - Value to Volume Relationships by commodity & country



Methodology - Modal Split

- Detailed Industry Research for Each Sector and Mode
- National Stats
- Industry reports/ questionnaires
- Topography (e.g landlocked countries, island states)
- Transport and distribution infrastructure (port capacities, road/rail links, international pipelines etc)
- Benchmark Seaborne assumptions against LMIU shipping databases by route and ship type



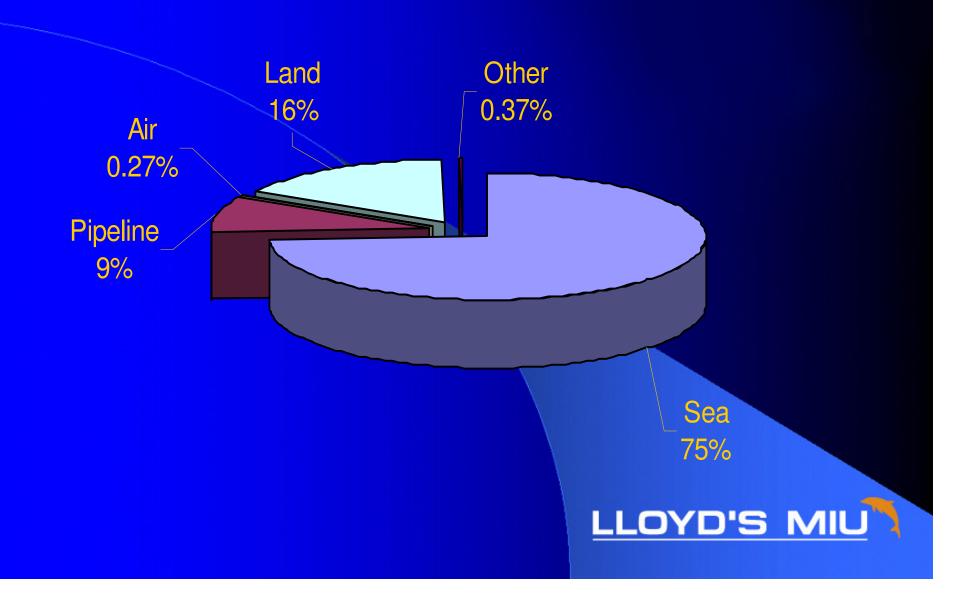
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-		X 🖺		Z V)*)						E7					XI		
OrigCountry	DestCountry	SITC4	product_desc_lor	Tonnes2006	Pipeline	Overlan	AirTo (Otherto	Seaborne	TankerT	DryBulkT	Generalc:	ContainerTo	TEU	TotalValue\$200	Seaborne\$	Overland	Air\$	Container\$
CHINA	TANZANIA,	7751	Household laundi	27	0	0	0	0	27	0	0	0	27	5.9146	104,000	104,000	0	0	103,977
CHINA	DJIBOUTI	7751	Household laundi	30	0	0	0	0	30	0	0	0	30	6	114,000	114,000	0	0	114,000
CHINA	SEYCHELLE	7751	Household laundi	26	0	0	0	0	26	0	0	0	26	5.6955	97,000	97,000	0	0	96,980
CHINA	MADAGAS(7751	Household laundi	13	0	0	0	0	13	0	0	0	13	2.8478	59,000	59,000	0	0	58,994
CHINA	MOZAMBIQ	7751	Household laundi	7	0	0	0	0	7	0	0	0	7	1.5334	27,000	27,000	0	0	26,999
CHINA	MARSHALL	7751	Household laundi	14	0	0	0	0	14	0	0	0	14	2.5225	54,000	54,000	0	0	53,998
CHINA	CAYMAN IS	7751	Household laundi	13	0	0	0	0	13	0	0	0	13	2.0704	55,000	55,000	0	0	54,990
KOREA REP	CHILE	7751	Household laundi	2,411	0	0	0	0	2,411	0	0	0	2,411	319.98	10,227,000	10,227,000	0	0	10,225,051
KOREA REP	UKRAINE	7751	Household laundi	7,350	0	0	0	0	7,350	0	0	0	7,350	1225	31,734,000	31,734,000	0	0	31,729,950
KOREA REP		7751	Household laundi	5,609	0	0	0	0	5,609	0	0	0	5,609	934.83	21,082,000	21,082,000	0	0	21,078,622
KOREA REP		7751	Household laundi	2,304	0	0	0	0	2,304	0	0	0	2,304	305.78	10,418,000	10,418,000	0	0	10,416,384
KOREA REP	,		Household laundi	1,604	0	0	0	0	1,604	0	0	0	1,604	267.33	6,063,000	6,063,000	0	0	6,061,518
KOREA REP	COLOMBIA	7751	Household laundi	3,316	0	0	0	0	3,316	0	0	0	3,316	440.09	15,321,000	15,321,000	0	0	15,319,920
KOREA REP	UNTD ARAE	7751	Household laundi	1,241	0	0	0	0	1,241	0	0	0	1,241	206.83	4,680,000	4,680,000	0	0	4,679,811
KOREA REP	SAUDI ARA	7751	Household laundi	1,497	0	0	0	0	1,497	0	0	0	1,497	249.5	6,533,000	6,533,000	0	0	6,532,908
KOREA REP	KAZAKSTAI	7751	Household laundi	1,309	0	0	0	0	1,309	0	0	0	1,309	218.17	5,689,000	5,689,000	0	0	5,688,91
KOREA REP	DOMINICA	7751	Household laundi	1,518	0	0	0	0	1,518	0	0	0	1,518	201.47	4,947,000	4,947,000	0	0	4,945,64
KOREA REP	PERU	7751	Household laundi	886	0	0	0	0	886	0	0	0	886	117.59	3,617,000	3,617,000	0	0	3,616,65
KOREA REP	PANAMA	7751	Household laundi	792	0	0	0	0	792	0	0	0	792	105.11	3,486,000	3,486,000	0	0	3,485,592
KOREA REP	THAILAND	7751	Household laundi	382	0	0	0	0	382	0	0	0	382	63.667	1,929,000	1,929,000	0	0	1,928,718
KOREA REP	VENEZUEL	7751	Household laundi	951	0	0	0	0	951	0	0	0	951	126.21	4,210,000	4,210,000	0	0	4,209,128
KOREA REP	INDONESIA	7751	Household laundi	30	0	0	0	0	30	0	0	0	30	5	201,000	201,000	0	0	201,000
KOREA REP	JORDAN	7751	Household laundi	47	0	0	0	0	47	0	0	0	47	7.8333	113,000	113,000	0	0	112,988
KOREA REP	MALAYSIA	7751	Household laundi	146	0	0	0	0	146	0	0	0	146	24.333	502,000	502,000	0	0	501,948
KOREA REP	SYRIA A. R.	7751	Household laundi	23	0	0	0	0	23	0	0	0	23	3.8333	129,000	129,000	0	0	128,984
KOREA REP	TURKEY	7751	Household laundi	68	0	0	0	0	68	0	0	0	68	11.333	540,000	540,000	0	0	539,988
KOREA REP	VIET NAM	7751	Household laundi	53	0	0	0	0	53	0	0	0	53	8.8333	233,000	233,000	0	0	232,988
KOREA REP	POLAND	7751	Household laundi	165	0	0	0	0	165	0	0	0	165	27.5	722,000	722,000	0	0	721,875
KOREA REP	KUWAIT	7751	Household laundi	488	0	0	0	0	488	0	0	0	488	81.333	1,819,000	1,819,000	0	0	1,818,778
KOREA REP			Household laundi	191	0	0	0	0	191	0	0	0	191	31.833	710,000	710,000	0	0	709,947
KOREA REP	LEBANON	7751	Household laundi	424	0	0	0	0	424	0	0	0	424	70.667	1,810,000	1,810,000	0	0	1,809,632
KOREA REP	LIBYA	7751	Household laundi	491	0	0	0	0	491	0	0	0	491	81.833	1,757,000	1,757,000	0	0	1,756,798
KOREA REP	CHINA	7751	Household laundi	130	0	0	0	0	130	0	0	0	130	21.667	773,000	773,000	0	0	772,980
KOREA REP	INDIA	7751	Household laundi	24	0	0	0	0	24	0	0	0	24	4	133,000	133,000	0	0	132,984
KOREA REP	ECUADOR	7751	Household laundi		0	0	0	0	364	0	0	0	364	48.309	1,528,000	1,528,000	0	0	1,527,708
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World Trade Tonnes - 2006

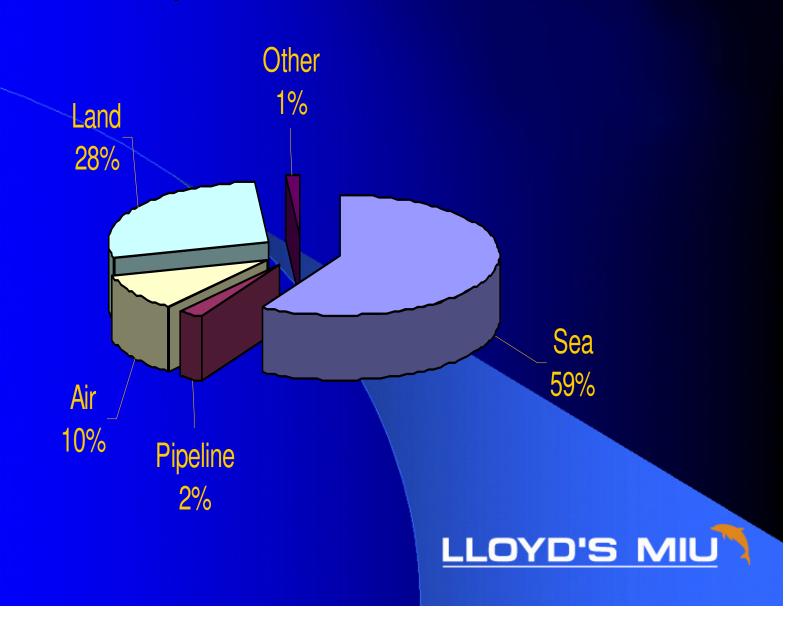
	<u>2006</u>
Sea	7,480,813,963
Pipeline	887,491,258
Air	27,408,750
Land	1,636,304,585
Other	36,890,917
Total	10,068,911,479



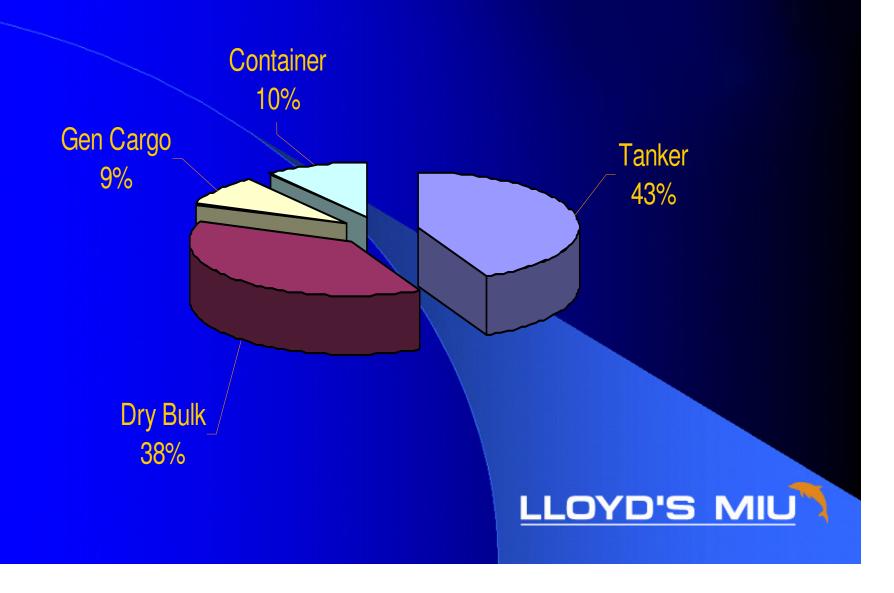
World Trade Tonnes - 2006



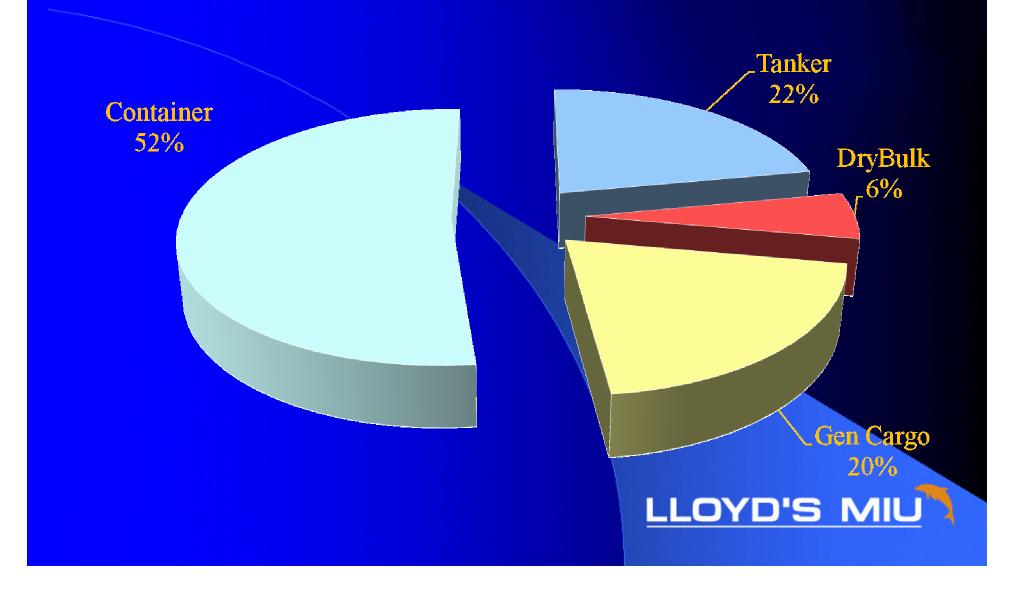
World Trade \$ Value



Seaborne Trade - Tonnes

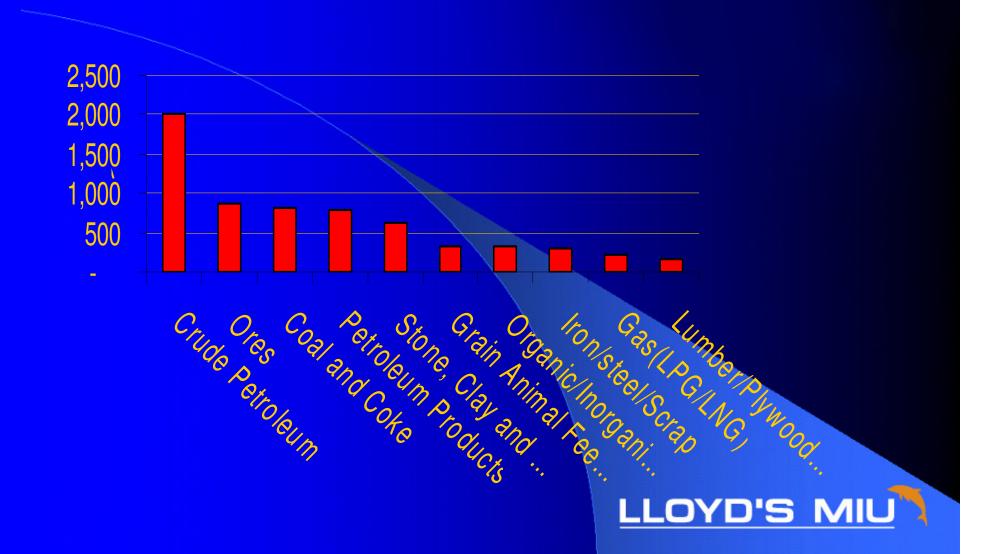


Seaborne Trade - \$ Value



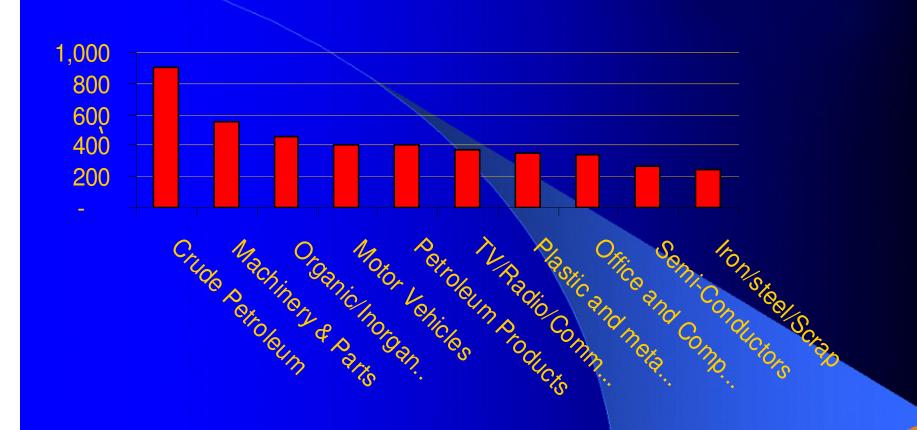
Top 10 Seaborne Commodities Tonnes

= 87% of Total Seaborne Trade



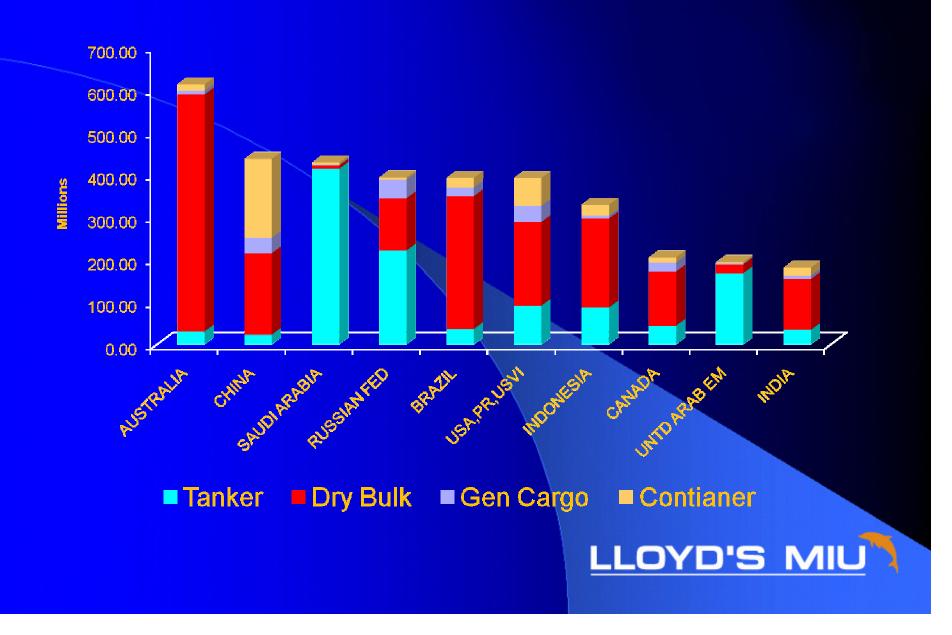
Top 10 Seaborne Commodities \$ Bil.

= 62% of Total Seaborne Trade

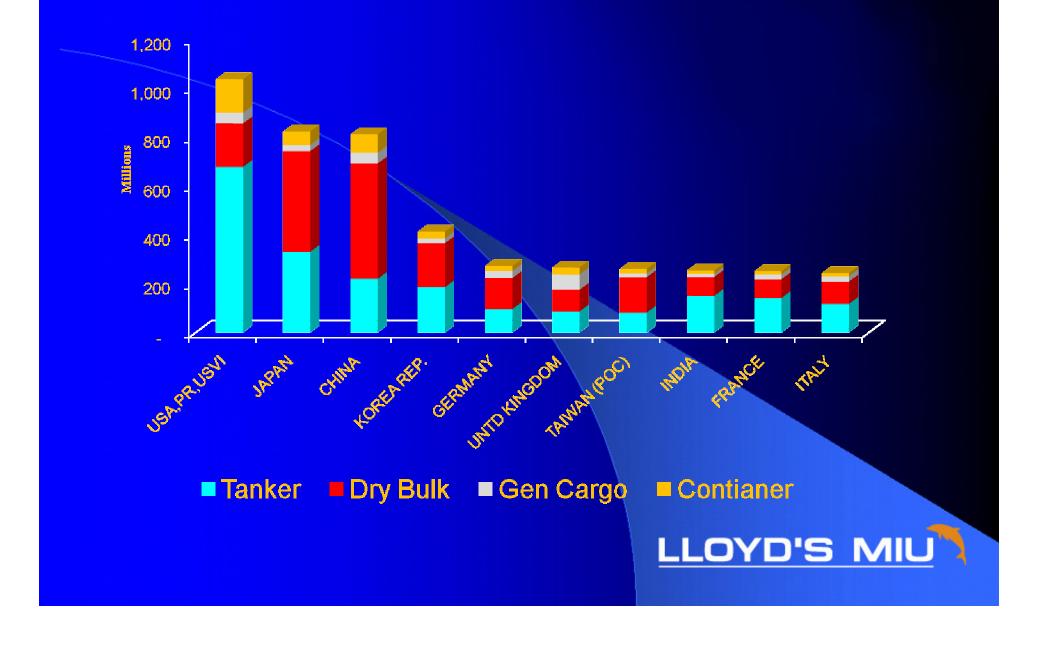


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Top 10 Seaborne Exporters -Tonnes

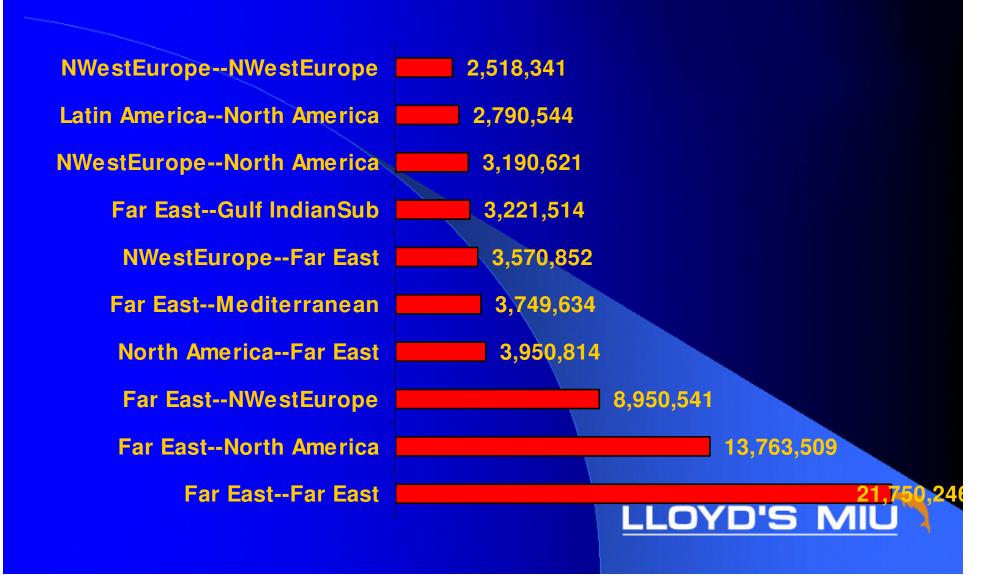


Top 10 Seaborne Importers -Tonnes



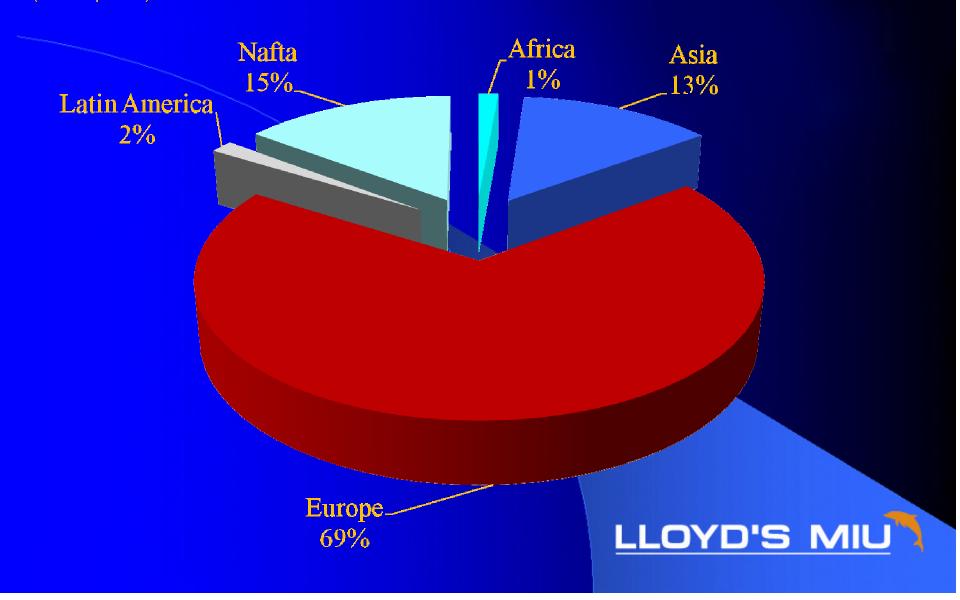
Top 10 Container Routes – TEU

Far East Traffic = 62% of Total



Overland Routes

(Excl Pipeline)



Conclusion

- Official stats are not always right !!!????
- Measuring Trade is complex analytical process and results open to interpretation
- Question the process behind headline catching "top down" numbers.
- •Does it matter? Sheer volume and logistical practicalities means there is no alternative to the seaborne carriage of the majority of world trade

